## President's Briefing Item A Authorization of Contracts, Partnership, and Agreements

## Workforce Innovation & Opportunity Act (WIOA) Youth System Procurement

On April 16, 2015, Workforce Solutions Greater Dallas released a Request for Proposals (RFP) for WIOA Youth System Procurement for the program year period (July 1, 2015 – June 30, 2016). The deadline for proposals was May 14, 2015. The RFP placed emphasis on five main areas: enhanced ability to meet skill requirements for local employers, reduction in welfare dependency, increased self-sufficiency, quality services and enhanced productivity of the Greater Dallas workforce.

The Board received eight (8) proposals in response to the RFP. The proposals were distributed to readers, evaluated, scored and ranked. Three (3) proposals received an overall score meeting the Board's threshold of 70 percent. Staff is requesting to negotiate with the three proposers scoring 70 percent or above, pending availability of funds.

We anticipate the same level of funding for Program Year 2015. We will negotiate in the order recommended below and only contract up to the available funds. We will consider activities that best meet the needs of Dallas County youth in accordance with final WIOA legislation and Texas Workforce Commission rules. Please note the table below:

| Rank<br>Order | Organization  | Proposed<br>Number<br>Served | Proposed<br>12-month<br>Budget | Cost Per | Proposal<br>Score | Number of<br>Staff |
|---------------|---|------------------------------|--------------------------------|----------|-------------------|--------------------|
| 1             | DCCCD<br>Richland College<br>Garland, TX              | 440                          | \$1,938,470.00                 | \$4,406  | 80.5%             | In-kind            |
| 2             | ResCare Workforce<br>Services<br>Louisville, KY       | 1,200                        | \$3,122,999.00                 | \$2,602  | 71.5%             | 22.5               |
| 3             | Gulf Coast Trades Center<br>New Waverly, TX           | 10                           | \$151,051.00                   | \$15,105 | 70.5%             | 3                  |
| 4             | Dynamic Workforce<br>Solutions<br>Austin, TX          | 500                          | \$2,099,324.00                 | \$4,199  | 68%               | 21                 |
| 5             | SER Jobs for Progress<br>National, Inc.<br>Irving, TX | 945                          | \$4,274,371.00                 | \$4,523  | 63.5%             | 26                 |
| 6             | CitySquare<br>Dallas, TX                              | 100                          | \$232,230.00                   | \$2,322  | 60%               | 2                  |
| 7             | Consumer Credit Counseling<br>Service<br>Dallas, TX   | 100                          | \$4,500.00                     | \$45     | 48%               | 2                  |
| 8             | Odle Management Group,<br>LLC<br>Scottsdale, AZ       | 360                          | \$1,294,662.00                 | \$3,596  | 44.5%             | 15                 |

**RECOMMENDATION**: Board authorization for staff to negotiate WIOA Youth System contracts with Dallas County Community College District – Richland College, Arbor E&T, LLC d/b/a Rescare Workforce Services, and Gulf Coast Trades Center in rank order to begin July 1, 2015. Final contract amounts will be ratified in August at the Board of Directors' Meeting.