

**President's Briefing Item C**  
**Authorization of Contracts, Partnerships and Agreements**  
**Hand-out**

Bidders	Subtotal 65 pts. Quality and Experience	Rank in Cost 50 Mbps	Rank in Cost 20Mbps	Installation Cost	Selection/Price Annually/20
AT&T Corporation, Richardson, TX	59	3	2		\$138,934.92
Birch Communications, Atlanta, GA	52	4	4		
Charter Communications Holding LLC, Coppell, TX	59.75	1	3	X	\$133,031.76 plus \$6,099 installation
Hypercore Networks Inc., Plano, TX	42.75	5	5	X	
TPx Communicaitons, Austin, TX	57.75	2	1		\$124,776

**V. Technology Services - Business Class Broadband Fiber (Primary Rate Interface) and Data Internet Services Request for Quotations (RFQ)**

Staff released procurement on April 4, 2017 with proposals due April 27, 2017. We received five (5) proposals from: AT&T Corporation, Birch Communications, Charter Communications Holding LLC, Hypercore Networks Inc., and TPx Communications. Birch Communications is the current contractor delivering services for Business Class Broadband Fiber (PRI) and Data Internet services.

All proposals were evaluated based on the following criteria in the Request for Quotations: demonstrative ability to provide services, experience and qualifications and cost. TPx Communications was the highest scoring proposal with competitive pricing for services.

**RECOMMENDATION:** Board authorization to negotiate a 36-month agreement with TPx Communications to provide Business Class Broadband Fiber (PRI) and Data Internet Services at an annual cost of \$124,776 plus applicable taxes. Provided the services are satisfactory and on time, additional authorization to increase from 20 to 50 Mbps not to exceed \$151,464 annually. This is a critical service, and transitioning from our existing provider no later than September 30, 2017 is a critical factor.