

May Briefing Materials

WORKFORCESOLUTIONS GREATER DALLAS

May 17, 2017 7:30 A.M.

Ross Tower 500 N. Akard St., Suite 2600, Dallas, Texas 75201

www.wfsdallas.com 214-290-1000

WORKFORCESOLUTIONS

BOARD OF DIRECTORS MEETING May 17, 2017 – 7:30 a.m. Dallas Regional Chamber, 500 N. Akard St., Suite 2600, Dallas, Texas 75201 AMENDED 05/11/17

Call to Order - Ellen Torbert, Chair

Closed Session Meeting with Board Attorney; Closed Meeting Pursuant to §551.071 Texas Open Meetings Act

| Action Pursuant to Closed Session | Action |
|---|---------------|
| Public Comment | |
| Declaration of Conflict of Interest | |
| Chairman's CommentsIntroduction of New Director | |
| Consent Agenda A. Review and Approval of April 19, 2017 Meeting Minutes (as amended) B. Approval of Training Providers and Vendors C. Contracts and Purchases D. Endorsement of External Grant Applications and Agreements | Action |
| Means, Ends and ExpectationsDiscA. Monthly Performance AnalysisB.B. Monthly Financial AnalysisC.C. Employer EngagementC. | ussion/Action |
| President's Briefing Disculation A. Messaging to Outreach Populations B. B. Poverty/Workforce Analysis C. C. Authorization of Contracts, Partnerships, and Agreements • • Amendment to existing contracts • • Review and selection based on procurement of Management and Operation – Dasystem, Business Class Broadband Fiber, Broker for Healthcare Insurance, Agree Coverage, and Office Lease/Office Lease Renewal or Relocation D. Leases E. Quality Assurance | |
| General Discussion/Other Business Adjourn | |

Persons with disabilities who plan to attend this meeting and who may need auxiliary aids, services, or special accommodations, should contact Workforce Solutions at 214-290-1000, two (2) working days prior to the meeting, so that appropriate arrangements can be made.

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Ross Tower, 500 N. Akard Street, Suite 3030 🛙 Dallas, TX 75201 🖡 www.wfsdallas.com 🖡 214-290-1000 🖡 Fax: 214-745-1110 🖉 TDD 214-745-1054

WORKFORCESOLUTIONS GREATER DALLAS

Board of Directors

| Ellen Torbert, Southwest Airlines, Chair | | |
|--|--|--|
| Bill O'Dwyer, MIINC Mechanical, Vice Chair | | |
| Ter | rrance F. Richardson, KPMG, Treasurer | |
| | Gilbert Gerst, Bank of Texas, Past Chair | |
| | | |
| | Laurie Bouillion Larrea, President | |
| | Connie Rash, Secretary | |
| | | |
| Irma Allen, Health and Human Services Commission | Dr. Joe May, DCCCD | |
| Tré Black, On-Target Supplies and Logistics | Dr. Michael McFarland, Lancaster ISD | |
| Cristina Criado, Criado and Associates | Kerry McGeath, Desoto Public Library | |
| Rolinda Duran, Texas Workforce Solutions, VRS Jason Oliver, AT | | |
| Angela Farley, Dallas Regional Chamber Niki Shah, Baylor Scott & Wh | | |
| Kevin Faulkner, Texas Workforce Commission James Stubbs, Kroger Food Store | | |
| Susan Hoff, United Way of Metro. Dallas Lee Ann Valerio, Region 10 ES | | |
| Carter Holston, NEC Corp. of America Mark York, Dallas AFL- | | |
| Jim Krause, Krause Advertising | Gabriella Draney Zielke, Tech | |
| Elaine Lantz, UAW Local 2320 Wildcat | | |
| Leonor Marquez, Los Barrios Unidos Community Clinic | | |
| | | |
| | | |

WORKFORCESOLUTIONS

*Meetings are held at Ross Towers, 500 N. Akard St., Suite 2600, Dallas, Texas 75201 at 7:30 A.M., unless otherwise noted.

2017 Monthly Meeting Schedule – Wednesday Meeting Dates

| May 17, 2017 | Procurement and Contracts |
|-----------------------------------|--|
| May 19, 2017 | 100K Opportunities Youth & Young Adult Job Fair, 9 a.m. to 4 p.m., Kay Bailey Hutchinson Convention Center (attendance optional) |
| August 16, 2017 | Presentation and Acceptance of the Annual Audit |
| September 20, 2017 | Approve New FY Contracts (Workforce, Childcare, Youth, Professional Services) |
| September 28-29, 2017 | Careers in Texas Industries (2-day Youth Event – attendance optional) |
| October 18, 2017 | Welcome new & returning Board Directors, CEO Evaluation by the Full Board Awards Ceremony, Annual Meeting, Election of Officers and Renewal of Staff Health Benefits |
| November 9, 2017 | Red, White and You! Statewide Hiring Fair (attendance optional) |
| November 29 – December 1, 2017 | TWC 21st Annual Conference, Dallas Sheraton Hotel (attendance optional, but encouraged) |

2018 Monthly Meeting Schedule – Wednesday Meeting Dates

| February 21, 2018 | Approve Annual Budget and Engage Auditors |
|--------------------|--|
| April 18, 2018 | Strategic Overview |
| May 16, 2018 | Procurement and Contracts |
| August 15, 2018 | Presentation and Acceptance of the Annual Audit |
| September 19, 2018 | Approve New FY Contracts (Workforce, Childcare, Youth, Professional Services) |
| October 17, 2018 | Welcome new & returning Board Directors, CEO Evaluation by the Full Board Awards Ceremony, Annual Meeting, Election of Officers and Renewal of Staff Health Benefits |
| ТВА | Red, White and You! Statewide Hiring Fair (attendance optional) |
| ТВА | TWC 22 nd Annual Conference, (attendance optional) |

Introduction of Board Director



Jason J Oliver

Vice President, Talent Acquisition at AT&T, Dallas/Fort Worth Area Kennesaw State University - Michael J. Coles College of Business

Jason has 16 years of experience in the telecommunications industry and began his career with AT&T Wireless in 2000 as a recruiting coordinator supporting the Mobile Multimedia Services Organization in Seattle, WA.

Since then he has held a series of diverse strategic and tactical roles across human resources function. Past roles include Assistant Vice President of International Compensation-Benefits & Expat Services, Executive Director of HR supporting the Big Data, Chief Technology and Global Connects Organizations, Talent Attraction Manager for the Staffing Organization, HR Business Partner for the Retail Sales & Services Markets, Regional HR Operations leader for the Southeast Retail Sales & Services Region and Corporate HR Director supporting Mobility Operations.

Jason holds a Bachelor of Art in Business Management from Seattle University and a Masters of Business Administration from the Michael J. Coles School of Business at Kennesaw State University.

Jason has a strong commitment to family, community and personal development. He's the proud father of two young children. His hobbies include playing sports, home improvement projects and any activities that allow him to enjoy the company of family and friends.

Board Minutes - April 10, 2017

Consent Item – A Review and Approval of Meeting Minutes March 15, 2017

| Directors Present | Directors Present(cont'd) | Directors Absent |
|-------------------|---------------------------|-----------------------|
| Irma Allen | Kerry McGeath | Cristina Criado |
| Tré Black | Bill O'Dwyer, Vice Chair | Holly Crowder |
| Angela Farley | Jason Oliver | Dr. Joe May |
| Kevin Faulkner | Terrance Richardson, | Dr. Michael McFarland |
| Susan Hoff | Treasurer | |
| Rolinda Duran | Niki Shah | |
| Gilbert Gerst | James Stubbs | |
| Carter Holston | Ellen Torbert, Chair | |
| Jim Krause | Lee Ann Valerio | |
| Elaine Lantz | Mark York | |
| Leonor Marquez | Gabriella Draney Zielke | |

MINUTES

Call To Order/Welcome

Chair, Ellen Torbert called the Board of Directors' meeting to order at 7:30 a.m. and welcomed everyone in attendance. A quorum was present.

Closed Session-Meeting with Board Attorney; Closed Meeting Pursuant to §551.071 Texas Open Meetings Act Convened at 7:32 a.m.

Reconvened at 8:15 a.m.

Chair, Ellen Torbert made the motion to ratify two personnel decisions that were made in closed session. The motion passed with two abstentions from Rolinda Duran and Kevin Faulkner.

Public Comment – Elizabeth Morrison, ResCare Workforce Services. Ms. Morrison briefed the board on the 100K event scheduled for May 19th, 2017.

Declaration of Conflict of Interest - Rolinda Duran, Kevin Faulkner and Terrance Richardson -TWC and any other state agency matters. Angela Farley, the Virtual Counselor.

Chairman's Comments

Chair, Ellen Torbert mentioned the National Association of Workforce Boards (NAWB) March 2017 meeting that was held in Washington, D.C. She stated that there were conversations and workshops focusing on being innovated and creative not knowing where funding may or may not be moving forward. Oher workshops focused on assisting veterans with disabilities. Bill O'Dwyer, Vice Chair and Gilbert Gerst commented on NAWB.

Consent Agenda

A. Approval of February 15, 2017 Meeting Minutes.

B. Approval of Training Providers and Vendors

It was recommended that the Board gives authorization to add to the approved vendors' training programs as presented. Programs not recommended are encouraged to resubmit, unless training program is not on the targeted occupations list.

Vendors' List - Consultant – Cloud Cannon

Business Access will discontinue hosting the board's website at the end of April. Eric Weiss, Senior Web Developer, from Business Access has offered to assist on a consultant basis with Cloud Cannon. His hourly rate is \$90/hour. This service would be available to assist staff with cloud cannon, as needed.

It was recommended that the board give authorization to add Weiss Apps LLC to the Vendors' list at an hourly rate of \$90/hour.

C. Contracts and Purchases

Approval of Child Care Local Match Partners

The 2017 fiscal year total amount of local match required to access the federal child care funds is \$4,084,530, over \$400,000 increase from FY16. Staff requested ratification of the agreement with the City of Mesquite that closed the gap on the remaining local match funds. The Board was able to secure over the remaining amount of \$313,008, after the agreement with City of Mesquite for an amount of \$400,000. The table below represents the total amount of local match funds secured from the listed partner:

| Local Match Partners | Local Amount Federal Amoun | |
|----------------------|----------------------------|-----------|
| Mesquite | \$400,000 | \$732,607 |
| Total | \$400,000 | \$732,607 |

It was recommended that the Board approve ratification to accept the contribution for the Local Match agreement as specified above with the City of Mesquite as part of the CCG FY 17 contract to provide direct care to eligible children in Dallas.

Adult Education and Literacy partner Amendments

Last month, the board was notified by the Texas Workforce Commission that they would receive additional AEL funds. To date, the board still has not received an amendment from TWC. Board staff has continued to negotiate with consortium partners to determine final dollars amounts and additional performance target to fully obligate the additional funds. The following consortium partner's contracts will be amended contingent upon receipt of the amended grant as follow:

- Irving ISD in the amount of \$125,000
- Wilkinson Center in the amount of \$175,000
- DCCCD in the amount of \$375,000; and
- ResCare in the amount of \$75,000

It was recommended that the board give authorization to amend AEL consortium partner contracts as presented above consistent with current contracts, contingent upon receipt of TWC grant.

TRS Assessor Services Payment Structure

After further review of the amount of time and consideration it takes to complete the formal assessment/recertification process, staff requests increasing the unit price for this activity as follows:

| Facility Capacity | From | То |
|----------------------|----------|------------|
| 1-100 Children | \$400.00 | \$600.00 |
| 101-200 children | \$600.00 | \$900.00 |
| 201 or more children | \$700.00 | \$1,050.00 |

It was recommended that the board give authorization to amend the TRS Assessor Services Payment Structure as presented above. D. Endorsement of External Grants and Partnerships

Federal and State external funding sources often require review and support from the local workforce development board. Board staff evaluates grants for cost reasonableness, appropriateness of program activities, employer demand, and quality outcomes. These application occupationally request partnership and/or financial support. The following application is presented to the Board for endorsement.

Funding Source: Texas Workforce Commission

Program Overview: North Lake College will train 211 new hires and 954 existing employees at Dyna Ten Corp., Polk Mechanical Co., and TD Industries requesting \$1,922,178.

Funding Source: North Central Texas Council of Governments

Workforce Solutions Greater Dallas, Dallas Area Rapid Transit & the Dallas Regional Chamber are partnering in a Job Access/Reverse Commute (JARC) Application to fund enhanced transportation services to the Inland Port Employment Center. While qualified applicants reside in Southern Dallas, the lack of transportation to the Inland Port has been identified as a major obstacle in talent recruitment from that community. Two proposals were submitted: One for van pool services from end-of-line DART stations to the Inland Port (\$360,190 and the other to complete a transportation study of the region (\$210,000). The proposed grants would make employment in the Inland Port accessible to more unemployed and under-employed jobseekers, as well as, provide the economic development support the Inland Port businesses need to grow. Project Awards will be announced in the Fall 2017. It was recommended that the Board give authorization to support grant applications, presented above.

Gilbert Gerst made the motion to approve staff's recommendations on the Consent Agenda. The motion passed with Bill O'Dwyer seconding.

Presidents' Briefing

E. Community Engagement – President Laurie Larrea introduced and invited Ms. Jo Trizila to the podium. Ms. Trizila is founder & chief executive officer of Dallas-based TrizCom Public Relations and Pitch PR. Discussion of the proposed strategy with several questions noted from Board directors.

The Board recommended to bring proposal back in May with items discussed.

Terrance Richardson made the motion that the above recommendation be approved. The motion passed with Mark York seconding.

Means, Ends and Expectations

- A. Monthly Performance Analysis President Laurie Larrea reference Pages 13-17 of the board packet and briefed the board. President Larrea mentioned that Dallas was missing three measures on the year-to-date, but rolling performance indicates recovery over time. Richard Perez further explained the performance analysis.
- B. Monthly Financial Analysis President Laurie Larrea referenced Pages 18-21 of the board packet stating financials indicate a need for contract amendments and obligations to provide greater services and alignment to those seeking services.
- C. Employer Engagement President Larrea referenced Page 22-24 and gave a review of recent work and dates for upcoming activities. She encouraged board directors to register for the May 19, 2017 100K Opportunities Youth & Young Adult Job Fair that will be held at the Kay Bailey Hutchinson Convention Center.

Presidents' Briefing

A. Messaging to Outreach Populations (presented earlier in the meeting)

B. Youth Career Application "Accenture"

Mobile Application for Career Counseling (ages 14-24)

WFSDallas will partner with the Dallas Regional Chamber and Accenture Foundation to complete a Mobile Application to enhance Career Counseling for Young Adults. The Education Initiative proposed focus on improving educational outcomes for students and meeting workforce needs. The goals are for local students to achieve some form of industry certificate, associate's degree or bachelor's degree aligned with local workforce pathways. Last year, WFSDallas committed \$50,000 toward the development of the application; an additional investment of \$29,500 is needed to finish the project. The Dallas Regional Chamber will continue providing staff time and resources to the project. AdvanceNet Labs is the company developing the application and specialize in non-profit products. They are donating a large portion of the platform. WFSDallas will pay for specific man-hours in the development.

It was recommended that the Board give authorization to approve obligating \$29,500 to AdvanceNet Labs to complete the mobile application for youth career counseling.

Lee Ann Valerio made the motion to approve the above recommendation with Niki Shah seconding. The motion passed with one abstention Angela Farley.

C. Transfer of WIOA funds from DW to Adult

Workforce Innovation and Opportunity Act (WIOA) Grant Transfer Designation

With a 4.5% unemployment rate in Dallas County and modest WARN activity, Dallas County continues to have few unemployment claimants. The adult program designed to assist marginally skilled workers remains in demand. In consideration of this need and flexibility of grants, staff requests a \$700,000 grant transfer designation in WIOA dislocated worker to WIOA adult. This will assist in providing needed services to individuals who require assistance.

It was recommended that the board approve ratification to transfer \$700,000 from WIOA Dislocated Worker to WIOA Adult and make corresponding amendments to the ResCare contract.

Summer Earn and Learn

Texas Workforce Commission will contract with local boards to offer summer employment opportunities for youth with disabilities working with Vocational Rehabilitation partners. Planning estimates indicate Dallas will receive \$330,800 to serve 123 youth. A contract will be provided later this month, but the majority of funding will be retained by TWC to be accessed by invoice for each youth. Operating costs will be shared between ResCare Workforce Services and the Board, as appropriate. The board will need to start as soon as the funds are available; with this item returning to the Board in May for ratification.

It was recommended that the Board give authorization to issue a contract with ResCare Workforce Services upon receipt of the contract from TWC, and the contract will be presented at the May Board meeting for ratification.

Mark York made the motion to accept staff's above two recommendations with Bill O'Dwyer seconding. The motion passed with one abstention Rolinda Duran.

D. Authorization of Contracts, Partnerships, and Agreements

I. ResCare Contract Amendments

A. Workforce System Operations Incentive Matrix

Budget Period: October 1, 2016 – September 30, 2017

| Performance Measure | Performance Target | Percentage at Risk | |
|--|--------------------|--------------------|--|
| Claimant Reemployment within 10 weeks | 57.70% | 4.25% | |
| Employer Workforce Assistance | 10,962 | 4.25% | |
| Choices Full Work Rate - All Family | 48.10% | 38.50% | |
| Employed/Enrolled Q2 Post Exit - All Participants | 62.30% | 5% | |
| Employed/Enrolled Q2-Q4 Post Exit - All Participants | 80.40% | 5% | |
| Median Earnings Q2 Post Exit - All Participants | \$4,340 | 5% | |
| Credential Rate - All Participants | N/A | 0.0% | |
| Employed Q2 Post Exit - Adult | 75.20% | 5% | |
| Employed Q4 Post Exit - Adult | 73.00% | 5% | |
| Median Earnings Q2 Post Exit - Adult | \$6,500 | 5% | |
| Credential Rate - Adult | 74.00% | 5% | |
| Employed Q2 Post Exit - DW | 86.00% | 4.5% | |
| Employed Q4 Post Exit - DW | 83.50% | 4.5% | |
| Median Earnings Q2 Post Exit - DW | \$8,070 | 4.5% | |
| Credential Rate - DW | 73.50% | 4.5% | |
| Total | | 100.00% | |

*Profit not to exceed \$600,000 (WIOA Adult, WIOA DW, TANF and SNAP).

**All incentives are payable only on cumulative September 2017 final (year-end) performance report. Earned profit is calculated based on: MP = percent of target is within 5% of the target – earns 100% of the incentive percentage at risk. It was recommended that the board give authorization to approve the incentive matrices as presented above for ResCare workforce system operations contract.

B. Addition of Dislocated Worker, SNAP E&T, Employment Services, Childcare and TVC funds

Staff requests an amendment to ResCare's existing workforce system operations contract to add funds in the amounts of:

- \$275,000 for staffing, training, and program activities for Dislocated Workers (previously discussed in transfer),
- Approximately \$225,000 for SNAP E&T for staffing and operation costs, and
- \$176,500 to cover travel, security and/or supplies for Employment Services, Childcare and Veteran program staff in the centers.

It was recommended that the board give authorization to amend ResCare's existing workforce system operations contract with additional funds not to exceed \$275,000 in dislocated worker funds, approximately \$225,000 in SNAP E&T (pending receipt of contract from TWC) and \$176,500 in Employment Services, Childcare and TVC funds.

C. ResCare Youth Contract Amendment

- 1. Following an analysis of youth expenditures, it was determined that an additional \$850,000 can be obligated for additional youth program activities (staffing, work experience, scholarships, mentoring, support services, etc.).
- 2. Youth Incentive matrix

| Budget Period: October 1 | 2016 – Se | ptember 30 | , 2017 |
|--------------------------|-----------|------------|--------|

| Performance Measure | Performance Target | Percentage at Risk |
|--|--------------------|--------------------|
| Employed/Enrolled Q2 Post Exit - Youth | 59.80% | 33% |
| Employed/Enrolled Q4 Post Exit - Youth | 71.50% | 33% |
| Credential Rate - Youth | 47.60% | 34% |
| Total | | 100.00% |

*Profit not to exceed \$79,000 (WIOA Youth).

**All incentives are payable only on cumulative September 2017 final (year-end) performance report.

MP = percent of target is within 5% of the target – earns 100% of the incentive percentage at risk.

It was recommended that the board give authorization to amend the existing contract with ResCare for youth services with additional funds in the amount of \$850,000 and the incentive matrix as presented above.

II. ChildCareGroup (CCG) Contract Amendment

Staff requested an amendment to the existing ChildCareGroup's contract to add additional quality funds in the amount of \$37,151 to provide additional quality improvement activities that enhances and promotes quality child care.

It was recommended that the board give authorization to amend CCG's existing contract at cost not to exceed \$37,151 for quality activities.

James Stubbs made the motion to approve the above four recommendations with Mark York seconding. The motion passed with one abstention, Terrance Richardson

F. Policy

I. UI Job Search

A primary goal of the Texas Workforce Commission is to encourage claimants to obtain suitable work at the earliest possible opportunity. Since 2013, WFSDallas has required <u>four</u> weekly work searches based on the review of the local labor market. It was recommended to continue four weekly work searches for claimants.

II. Support Services

WFSDallas' support services policy has been updated to reflect WD Letter 07-17 changes for transportation and updates to WIOA. III. WIOA Youth Incentive

This policy amendment slightly modifies the existing policy to update language for WIOA and add three new incentives (Completion of Work Experience, Youth Placement/Follow-up for 2nd quarter after exit and 4th quarter after exit). These three new incentives are aligned with the TWC performance goals:

| Benchmark Incentive | Maximum Incentive Amount |
|---|--------------------------|
| Attainment of HS Diploma or GED | \$100 gift card |
| Completion of Work Experience | \$100 gift card |
| Credential Achievement | \$100 gift card |
| Successful Achievement of Training Services | \$100 gift card |
| Successful Achievement of Other Education Goals | \$50 gift card |
| Verified Obtained Unsubsidized Employment | \$100 gift card |
| Youth Placement/Follow-up: 2 nd Quarter after exit | \$100 gift card |
| 4 th Quarter after exit | \$100 gift card |

It was recommended that the board give authorization to approve policies, as presented. G. Leases

Our Grand Prairie lease will expire on July 31st this year. In early May, the Texas Workforce Commission (TWC) is dispatching a team to Dallas to review all current facilities and formulate a co-location plan for Vocational Rehabilitation programs and workforce centers. At this time, we are unaware of alternate locations, and recommend a one-year extension of the existing lease. After consultation with TWC, and exploration of options, we will either execute the extension or formulate a plan for relocation. Any recommended plan would come back to the Board at our May meeting. The Grand Prairie Workforce Center lease is up for renewal at the same rate as previously agreed (see table below).

| Center Name | Center Address | Expiration Date | Square Footage | Rent per Month | R | ent per Year |
|---------------------------|---|-----------------|-------------------|-------------------|----|--------------|
| Irving Workforce Center | 2520 W. Irving Blvd, Irving | 12/31/2018 | 11,609 | \$ 15,310.12 | \$ | 183,721.44 |
| Grand Prairie Center | 801 West Freeway # 500, Grand Prairie | 7/31/2017 | 14,074 | \$ 19,351.75 | \$ | 232,221.00 |
| Garland Workforce Center | 217 10Th Street, Garland | 9/30/2017 | 7,546 | \$ 266.52 | \$ | 3,198.27 |
| Mesquite Workforce Center | 2110 N. Galloway, suite 116 - Mesquite | 5/1/2020 | 10,730 | \$ 11,177.08 | \$ | 134,124.96 |
| Preston At Alpha | 5959 Alpha Road, suite 200, Dallas | 2/28/2020 | 14,371 | \$ 14,969.79 | \$ | 179,637.48 |
| SW Workforce Center | 7330 S. Westmoreland Rd, Ste 200, Dallas | 12/7/2019 | 30,000 | \$ 36,000.00 | \$ | 432,000.00 |
| The Opportunity Center | 1610 S. Malcom X Blvd., Suite 201, Dallas | 9/30/2021 | 10,476 | \$ 13,548.96 | \$ | 162,587.52 |
| Pleasant Grove | 1125 South Buckner, Dallas | 10/1/2026 | 11,650 | 14,805.21 | | 177,662.52 |

It was recommended that the board give authorization for the President to execute a one year extension of the lease at the current terms and rates, provided there is no alternative location recommended by the Texas Workforce Commission. If re-location is recommended, a full plan will be presented at our May Board meeting.

Gilbert Gerst made the motion to approve the above two recommendations with Gabriella Draney Zielke seconding. The motion passed with two abstentions, Terrance Richardson and Rolinda Duran.

F. Quality Assurance and Oversight – No issues to discuss. General Discussion/Other Business - None Adjourn at 9:20 a.m.

Consent Item –B Approval of Training Providers and Vendors

| Training Provider | Training Program | Cost | Hours | Approved | Not Approved |
|--------------------------------|------------------------------------|----------|-------|----------|-----------------|
| CLC, Incorporated | Forklift Training Program | \$750 | 40 | Х | |
| DevMountain | Web Development (Immersive) | \$10,500 | 420 | х | |
| NDS Dental Assistant School | Advanced Expanded Dental Assisting | \$14,400 | 138 | | x |
| NDS Dental Assistant School | Dental Assisting | \$3,170 | 80 | | х |
| PCCenter | Cyber Security Analyst | \$12,000 | 900 | х | |
| PCCenter | Health Information Technology | \$15,640 | 948 | | X |
| PCCenter | Multimedia Animation | \$12,000 | 1036 | х | |

Eligible Training Provider List

RECOMMENDATION: Board authorization to approve vendors' training programs as presented above.

Consent Agenda Item - C Contracts and Purchases

There's no items at this time.

Consent Item – D Endorsement of External Grants and Partnerships

Funded Pending Not Funded

Federal and State external funding sources often require review and support from the local workforce development board. Board staff evaluates grants for cost reasonableness, appropriateness of program activities, employer demand, and quality outcomes. These applications occupationally request partnership and/or financial support. The following applications are presented to the Board for endorsement.

| Funding Source | Status | Program Overview |
|---------------------------------------|-----------|---|
| Schultz Family Foundation | | WFSDallas submitted a \$250,000 grant to the Schultz Family Foundation to offer workforce services (job placement), data tracking and other services to 2,500 Opportunity Youth with \$250,000 in-kind WIOA youth match. Eligible youth will be co-enrolled in the WIOA youth program to ensure all needs are met. |
| DOL Re-Entry Demonstration Project | | Anthem Strong Families submits a TYRO champion project to serve individuals 25 and older involved with the justice system. Employment and education are available to ensure long-term employment, sustain a stable residence while addressing other barriers to employment such as substance abuse and mental health issues. |
| Toyota 2017 Impact Grant | | WFSDallas partners with On the Road Lending's "Keys to Employment" project. This project will enable low-income people living in Southern Dallas to access good jobs at the growing Inland Port employment center. On the Road Lending will contract with WFSDallas for approximately \$157,000 for training, support services and operating costs. |
| | | Transformance, Cedar Valley College, and Harmony CDC proposes a work readiness program that offers soft skills combined with technical training necessary for qualified individuals to find employment within warehouse/logistics and insurance. |
| | | ChildCareGroup and Early Matters propose to promote early childhood education offering mentors, quality curriculum for the classrooms, and materials/equipment that benefit 12 childcare centers. |
| RECOMMENDATION: Bo | ard autho | prization to support grant applications presented above. |

Previously Presented Pending Status

| Funding Source/ | Status | Program Overview |
|---|--------|--|
| Texas Workforce Commission | | North Lake College will train 211 new hires and 954 existing employees at DynaTen Corp., Polk Mechanical Co., and TD Industries requesting \$1,922,178. |
| North Central Texas Council of Governments | | Workforce Solutions Greater Dallas, Dallas Area Rapid Transit and the Dallas Regional Chamber are partnering in a Job Access/Reverse Commute (JARC) application to fund enhanced transportation services to the Inland Port Employment Center. While qualified applicants reside in Southern Dallas, the lack of transportation to the Inland Port has been identified as a major obstacle in talent recruitment from that community. Two proposals were submitted: One for van pool services from end-of-line DART stations to the Inland Port (\$360,190) and the other to complete a transportation study of the region (\$210,000). The proposed grants would make employment in the Inland Port accessible to more unemployed and under-employed jobseekers, as well as, provide the economic development support the Inland Port businesses need to grow. Project Awards will be announced in the Fall 2017. |
| Texas Workforce | | Richland College – Garland Campus collaborates with Associa to train 575 (183 new hires and 392 current workers) requesting \$726,044. |
| Commission | | El Centro College collaborates with Dean Management and Oak Farms Dairy to train 75 current workers requesting \$130,086. |
| | | Eastfield College collaborates with the Bottling Group to offer 10 new hires and 102 current workers training with a request of \$190,344. |
| | | Brookhaven College coordinating with Hilite International Automotive to provide training to 15 new hires and 252 current workers with a request of \$327,250. |
| Texas Workforce | | Cedar Valley College submitted an application for a 12-mnth Skills Development Fund grant project in the amount of \$1,101,294 to train 613 (54 new and |
| City of Dallas | | Workforce Readiness, Placement and Retention Project- coordination of workforce services with selected partners dependent upon available resources and Non-duplication of WFSDallas, and DCCCD services. Four community based organizations received city funds for workforce development initiatives. |
| Texas Workforce Commission | | North Lake College and Cardinal Financial Services are submitting this request for a 12-month Skills Development Fund (SDF) grant project in the amount of \$395,675 to train 107 new employees (\$2,969/trainee) a total of 100 percent (100%) new jobs. |
| Texas Workforce Commission | | Lone Star College in partnership with Dallas County Community College District will train 347 in the proposed Skills Development Application to the Texas Workforce Commission. \$749,244 skills development funds requested. |
| | | Richland College – Garland Campus in partnership with Real Page proposes to train 700 participants – requested \$1,328,635 in TWC Skills Development Funds. |
| | | Irving ISD requested Dual Credit and Technical Education – Equipment Grant totaling\$250,000 to serve 500 unduplicated students. |
| | | Dallas County Community College - Cedar Valley College - \$296,537- The grant will help purchase and install equipment to provide 930 students in the mechanical profession with training for automotive service technicians. |

Year-to-Date Performance Periods*

BOARD NAME: DALLAS

MARCH 2017 REPORT

| | Status Summary | - | Positive | Meet | 0 | With Negativ | | & MP | | | | | | | |
|--------|---------------------|---------|-------------|-----------|----------|--------------|------------|---------|-----------|-------|-------|-------|-------|-------|----|
| | , | Perform | mance (+P): | Performan | ce (MP): | Performance | (-P): | | | | | | | | |
| | Contracted Measures | | 6 | 9 | | 3 | 83.3 | 3% | | | | | | | |
| Source | Moasuro | Status | % Current | | EOY | | Prior Year | 2 Years | | QTR 1 | QTR 2 | QTR 3 | QTR 4 | From | То |
| Notes | Measure | Status | Target | Target | Target | Perf. | End | Ago YI | E YTD Den | QINI | QIN 2 | QIN S | QIN 4 | FIOII | 10 |

Reemployment and Employer Engagement Measures

| TWC | Claimant Reemployment within 10 Weeks | MP | 98.23% | 57.70% | 57.70% | 56.68% | 57.09% | 55.16% | 11,297 19,931 | 59.62% | 53.28% | | 7/16 | 12/16 |
|-----|---|----|---------|--------|--------|--------|--------|--------|------------------|--------|--------|--|-------|-------|
| TWC | # of Employers Receiving Workforce Assistance | +P | 109.45% | 7,089 | 10,962 | 7,759 | 12,190 | 11,413 | | 5,850 | 4,885 | | 10/16 | 3/17 |

Program Participation Measures

| TWC | Choices Full Work Rate - All Family Total | -P | 91.98% | 48.10% | 48.10% | 44.24% | 45.76% | 40.95% | 218 | 45.91% | 42.57% | | | 10/16 | 3/17 |
|-----|---|----|---------|---------|---------|--------|---------|---------|-----------|---------|----------|-------|-----|-------|------|
| | | • | 01.0070 | 40.1070 | 40.1070 | | 40.1070 | 40.0070 | 489 | 40.0170 | 42.07 70 | | | 10,10 | 0/11 |
| | Avg # Children Served Per Day - Discretionary | | | | | 8.366 | 9,886 | 9,257 | 1,087,610 | 8,561 | 8,171 | | | 10/16 | 3/17 |
| 1 | | | | | | 0,000 | 0,000 | 0,207 | 130 | 0,001 | 0,171 | | | 10,10 | 0/11 |
| TWC | Avg # Children Served Per Day - Discretionary | -P | 82.35% | 9.710 | 9,710 | 7,996 | n/a | n/a | 183,897 | n/a | n/a | n/a | n/a | 3/17 | 3/17 |
| 2 | (Discrete Month) | 4 | 02.0070 | 0,110 | 0,110 | 1,500 | 174 | 1a | 23 | n, a | 1,,0 | 1,, 0 | 174 | 0,11 | 0,11 |

1. For BCY17, TWC is not using "YTD" performance for accountability purposes.

2. For BCY17, TWC is focusing on individual monthly performance for accountability purposes. 98-100% of Target = +P, 95-102% of Target = MP, otherwise –P.

WIOA Outcome Measures

| TWC | Employed/Enrolled Q2 Post Exit – All Participants | +P | 110.72% | 62.30% | 62.30% | 68.98% | 68.56% | 66.36% | 43,711 63,370 | 68.62% | 68.62% | 69.77% | 7/15 | 3/16 |
|------------|---|-----|---------|------------|------------|------------|------------|------------|------------------|------------|------------|------------|------|------|
| TWC | Employed/Enrolled Q2-Q4 Post Exit – All Participants | +P | 106.46% | 80.40% | 80.40% | 85.59% | 84.76% | 84.25% | 37,399 43,697 | 85.29% | 85.15% | 86.21% | 1/15 | 9/15 |
| TWC | Median Earnings Q2 Post Exit – All Participants | +P | 117.51% | \$4,340.00 | \$4,340.00 | \$5,098.52 | \$4,995.00 | \$4,620.90 | n/a 42,926 | \$4,776.98 | \$5,070.50 | \$5,617.45 | 7/15 | 3/16 |
| TWC | Credential Rate – All Participants | n/a | n/a | n/a | n/a | 60.16% | 46.85% | 51.19% | 228 379 | 59.57% | 58.52% | 62.00% | 1/15 | 9/15 |
| DOL-C 3 | Employed Q2 Post Exit – Adult | MP | 100.82% | 75.20% | 75.20% | 75.82% | 77.09% | 69.04% | 599 790 | 79.15% | 75.26% | 68.54% | 7/15 | 3/16 |
| DOL-C 3 | Employed Q4 Post Exit – Adult | MP | 103.33% | 73.00% | 73.00% | 75.43% | 78.34% | 69.25% | 660 875 | 70.32% | 75.50% | 77.25% | 1/15 | 9/15 |
| DOL-C 3 | Median Earnings Q2 Post Exit – Adult | -P | 94.50% | \$6,500.00 | \$6,500.00 | \$6,142.29 | \$7,077.66 | \$5,366.58 | n/a 594 | \$6,445.52 | \$5,338.90 | \$5,811.66 | 7/15 | 3/16 |
| DOL-C 3 | Credential Rate – Adult | MP | 101.80% | 74.00% | 74.00% | 75.33% | 80.40% | 76.04% | 403 535 | 79.76% | 71.33% | 76.08% | 1/15 | 9/15 |
| DOL-C 3 | Employed Q2 Post Exit – DW | MP | 98.13% | 86.00% | 86.00% | 84.39% | 85.58% | 77.68% | 146 173 | 85.00% | 81.48% | 87.18% | 7/15 | 3/16 |
| DOL-C 3 | Employed Q4 Post Exit – DW | MP | 103.05% | 83.50% | 83.50% | 86.05% | 82.83% | 77.97% | 222 258 | 87.80% | 84.38% | 86.25% | 1/15 | 9/15 |
| DOL-C 3 | Median Earnings Q2 Post Exit – DW | MP | 103.66% | \$8,070.00 | \$8,070.00 | \$8,365.51 | \$8,157.67 | \$7,022.73 | n/a 146 | \$8,375.29 | \$7,554.56 | \$8,681.27 | 7/15 | 3/16 |
| DOL-C 3 | Credential Rate – DW | MP | 102.59% | 73.50% | 73.50% | 75.40% | 75.21% | 77.22% | 141 187 | 65.52% | 79.03% | 80.60% | 1/15 | 9/15 |

Note: In some cases historic data not available at time of original publication (such as when a new measure is created) has been added to the MPR retroactively to allow trend analysis.

Year-to-Date Performance Periods*

BOARD NAME: DALLAS

FINAL RELEASE As Originally Published 5/5/2017

MARCH 2017 REPORT

| Source | Maacura | Status | % Current | Current | EOY | Current | Prior Year | 2 Years | YTD Num | QTR 1 | QTR 2 | QTR 3 | QTR 4 | From | То |
|--------|---------|--------|-----------|---------|--------|---------|------------|---------|---------|-------|-------|-------|-------|-------|----|
| Notes | Measure | Sialus | Target | Target | Target | Perf. | End | Ago YE | YTD Den | QIKI | QIK Z | QIK 3 | QIK 4 | FIOII | То |

WIOA Outcome Measures

| DOL-C | Employed/Enrolled Q2 Post Exit – Youth | +P | 123.90% | 59.80% | 59.80% | 74.09% | 56.92% | 68.15% | 306 | 69.23% | 76.15% | 76.47% | 7/15 | 3/16 |
|-------|--|------|----------|---------|---------|---------|---------|----------|-----|----------|---------|---------|------|------|
| 3 | | | 120.0070 | 00.0070 | 00.0070 | 14.0070 | 00.0270 | 00.1070 | 413 | 00.2070 | 10.1070 | 10.4170 | 1/10 | 0/10 |
| DOL-C | Employed/Enrolled Q4 Post Exit – Youth | MP | 97.43% | 71.50% | 71.50% | 69.66% | 67.92% | 68.10% | 264 | 66.67% | 66.00% | 76.15% | 1/15 | 9/15 |
| 3 | | IVII | 07.4070 | 11.0070 | 71.0070 | 00.0070 | 07.0270 | 00.1070 | 379 | 00.01 /0 | 00.0070 | 10.1070 | 1/10 | 0/10 |
| DOL-C | Credential Rate – Youth | тЪ | 144.47% | 47.60% | 47.60% | 68.77% | 51.88% | 66.07% | 218 | 67.05% | 63.48% | 75.44% | 1/15 | 9/15 |
| 3 | | | 144.4770 | 47.0070 | 47.0070 | 00.1170 | 01.0070 | 00.07 /0 | 317 | 07.0070 | 00.4070 | 73.4470 | 1/13 | 5/15 |

3. YTD results are impacted by seasonality and differing casemixes quarter-to-quarter which makes comparison of partial YTD performance to Year End target problematic since the Year End target was based on changes from the BCY16 performance period to the BCY17 performance period and partial periods won't include all of those changes.

Rolling Performance Periods*

BOARD NAME: DALLAS

MARCH 2017 REPORT

| | Status Summary | - | Positive mance (+P): | Meet Performan | 3 | With Negativ Performance | | & MP | | | | | | | |
|-----------------|---------------------|--------|-------------------------|-------------------|---------------|-----------------------------|---------------------|----------------------|--------------------|-------|-------|-------|-------|------|----|
| | Contracted Measures | | 4 | 12 | | 2 | 88.8 | 9% | | | | | | | |
| Source Notes | Measure | Status | % Current Target | Current Target | EOY Target | Current Perf. | One Year Earlier | Two Years Earlier | YTD Num YTD Den | QTR 1 | QTR 2 | QTR 3 | QTR 4 | From | То |

Reemployment and Employer Engagement Measures

| TWC | Claimant Reemployment within 10 Weeks | MP | 99.13% | 57.16% | 57.70% | 56.66% | 56.01% | 53.96% | 23,480 | 56.77% | 56.53% | 59.62% | 53.28% | 1/16 | 12/16 |
|-----|---|------|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------|-------|
| | | | | | | | | | 41,437 | | | | | | |
| TWC | # of Employers Receiving Workforce Assistance | MP | 103.41% | 11.576 | 10.962 | 11,971 | 11.250 | 10,448 | | 5.652 | 6.340 | 5,850 | 4.885 | 4/16 | 3/17 |
| | | IVII | 100.4170 | 11,070 | 10,002 | 11,571 | 11,200 | 10,440 | | 0,002 | 0,040 | 5,000 | 4,000 | -, 10 | 5/17 |

Program Participation Measures

| TWC | Choices Full Work Rate - All Family Total | MP | 96.01% | 48.33% | 48.10% | 46.40% | 43.16% | 37.64% | 232 | 46.79% | 50.33% | 45.91% | 42.57% | 4/16 | 3/17 |
|-----|---|------|---------|---------|---------|---------|---------|---------|-----------|---------|---------|---------|----------|------|--------------|
| | | IVII | 00.0170 | 40.0070 | 40.1070 | 40.4070 | 40.1070 | 07.0470 | 499 | 40.1070 | 00.0070 | 40.0170 | 42.01 /0 | 4/10 | 0/11 |
| | Avg # Children Served Per Day - Discretionary | | | | | 9.133 | 9,341 | n/a | 2,383,783 | 10,511 | 9,287 | 8,561 | 8.171 | 4/16 | 3/17 |
| 1 | | | | | | 3,100 | 0,041 | Π/α | 261 | 10,011 | 0,207 | 0,001 | 0,171 | 4/10 | 0/11 |
| TWC | Avg # Children Served Per Day - Discretionary | -P | 82.35% | 9.710 | 9.710 | 7.996 | 10,348 | 9,287 | 183,897 | n/a | n/a | n/a | n/a | 3/17 | 3/17 |
| 2 | (Discrete Month) | 1 | 02.0070 | 0,110 | 0,110 | .,500 | 10,040 | 0,207 | 23 | a | /u | 1,, u | 1,,0 | 0,11 | <i>o,</i> 11 |

1. For BCY17, TWC is not using "YTD" performance for accountability purposes.

2. For BCY17, TWC is focusing on individual monthly performance for accountability purposes. 98-100% of Target = +P, 95-102% of Target = MP, otherwise –P.

WIOA Outcome Measures

| TWC | Employed/Enrolled Q2 Post Exit – All Participants | +P | 107.79% | 64.48% | 62.30% | 69.50% | 68.14% | 65.03% | 59,180 85,157 | 71.00% | 68.62% | 68.62% | 69.77% | 4/15 | 3/16 |
|------------|---|-----|---------|------------|------------|------------|------------|------------|------------------|------------|------------|------------|------------|-------|------|
| TWC | Employed/Enrolled Q2-Q4 Post Exit – All Participants | MP | 104.80% | 81.54% | 80.40% | 85.45% | 84.77% | 83.91% | 47,586 55,686 | 84.97% | 85.29% | 85.15% | 86.21% | 10/14 | 9/15 |
| TWC | Median Earnings Q2 Post Exit – All Participants | +P | 113.23% | \$4,504.00 | \$4,340.00 | \$5,219.28 | \$4,827.68 | \$4,566.88 | n/a 58,241 | \$5,547.03 | \$4,776.98 | \$5,070.50 | \$5,617.45 | 4/15 | 3/16 |
| TWC | Credential Rate – All Participants | n/a | n/a | n/a | n/a | 55.61% | 48.59% | 47.96% | 337 606 | 48.02% | 59.57% | 58.52% | 62.00% | 10/14 | 9/15 |
| DOL-C 3 | Employed Q2 Post Exit – Adult | MP | 100.56% | 74.86% | 75.20% | 75.28% | 77.68% | 68.42% | 819 1,088 | 73.83% | 79.15% | 75.26% | 68.54% | 4/15 | 3/16 |
| DOL-C 3 | Employed Q4 Post Exit – Adult | MP | 102.35% | 74.08% | 73.00% | 75.82% | 77.66% | 69.20% | 834 1,100 | 77.33% | 70.32% | 75.50% | 77.25% | 10/14 | 9/15 |
| DOL-C 3 | Median Earnings Q2 Post Exit – Adult | -P | 92.45% | \$6,644.00 | \$6,500.00 | \$6,153.42 | \$6,960.38 | \$4,880.24 | n/a 814 | \$6,396.67 | \$6,445.52 | \$5,338.90 | \$5,811.66 | 4/15 | 3/16 |
| DOL-C 3 | Credential Rate – Adult | MP | 101.35% | 74.30% | 74.00% | 75.30% | 81.05% | 75.54% | 509 676 | 75.18% | 79.76% | 71.33% | 76.08% | 10/14 | 9/15 |
| DOL-C 3 | Employed Q2 Post Exit – DW | MP | 98.85% | 86.12% | 86.00% | 85.13% | 84.22% | 78.84% | 229 269 | 86.46% | 85.00% | 81.48% | 87.18% | 4/15 | 3/16 |
| DOL-C 3 | Employed Q4 Post Exit – DW | MP | 102.04% | 83.49% | 83.50% | 85.19% | 82.18% | 77.52% | 328 385 | 83.46% | 87.80% | 84.38% | 86.25% | 10/14 | 9/15 |
| DOL-C 3 | Median Earnings Q2 Post Exit – DW | MP | 103.38% | \$8,092.00 | \$8,070.00 | \$8,260.33 | \$8,158.97 | \$6,789.71 | n/a 228 | \$8,104.62 | \$8,375.29 | \$7,554.56 | \$8,681.27 | 4/15 | 3/16 |
| DOL-C 3 | Credential Rate – DW | MP | 102.05% | 74.50% | 73.50% | 76.03% | 74.30% | 77.55% | 203 267 | 77.50% | 65.52% | 79.03% | 80.60% | 10/14 | 9/15 |

Note: In some cases historic data not available at time of original publication (such as when a new measure is created) has been added to the MPR retroactively to allow trend analysis.

Rolling Performance Periods*

BOARD NAME: DALLAS

FINAL RELEASE As Originally Published 5/5/2017

MARCH 2017 REPORT

| Measure Status | YTD Num YTD Den | QTR 1 | QTR 2 | QTR 3 | QTR 4 | From | То |
|----------------|--------------------|-------|-------|-------|-------|------|----|
|----------------|--------------------|-------|-------|-------|-------|------|----|

WIOA Outcome Measures

| DOL-C | Employed/Enrolled Q2 Post Exit – Youth | +P | 117.14% | 62.02% | 59.80% | 72.65% | 57.10% | 66.71% | 409 | 68.67% | 69.23% | 76.15% | 76.47% | 4/15 | 3/16 |
|-------|--|------|----------|---------|---------|---------|---------|---------|-----|----------|----------|---------|---------|-------|------|
| 3 | | | 117.1470 | 02.0270 | 00.0070 | 12.0070 | 57.1070 | 00.7170 | 563 | 00.07 /0 | 00.2070 | 70.1570 | 10.4170 | 10 | 5/10 |
| DOL-C | Employed/Enrolled Q4 Post Exit – Youth | MP | 98.19% | 71.17% | 71.50% | 69.88% | 67.13% | 67.60% | 464 | 70.18% | 66.67% | 66.00% | 76.15% | 10/14 | 9/15 |
| 3 | | 1411 | 50.1570 | 71.1770 | 11.0070 | 05.0070 | 07.1070 | 07.0070 | 664 | 70.1070 | 00.07 /0 | 00.0070 | 70.1570 | 10/14 | 5/15 |
| DOL-C | Credential Rate – Youth | ⊥P | 127.25% | 48.99% | 47.60% | 62.34% | 55.04% | 65.85% | 336 | 53.15% | 67.05% | 63.48% | 75.44% | 10/14 | 9/15 |
| 3 | | | 127.2070 | +0.5570 | 47.0070 | 02.0470 | 00.0470 | 00.0070 | 539 | 55.1570 | 07.0070 | 00.4070 | 70.4470 | 10/14 | 5/15 |

3. YTD results are impacted by seasonality and differing casemixes quarter-to-quarter which makes comparison of partial YTD performance to Year End target problematic since the Year End target was based on changes from the BCY16 performance period to the BCY17 performance period and partial periods won't include all of those changes.

AT-A-GLANCE COMPARISON - BOARD CONTRACTED MEASURES

Percent of Target (Year-to-Date Performance Periods)

Green = +P White = MP Yellow = MP but At Risk Red = -P

| FII | VAL | REL | LEAS | SE |
|---------------|-------|------|--------|-----|
| As Originally | Publi | shed | 5/5/20 |)17 |

MARCH 2017 REPORT

| | Reempl | | Partici | pation | | | | | | | WIOA Ou | utcome N | leasures | | | | | | | _ | Total | |
|----------------|------------------------------|-------------------------|---------------------------------|---------------------------|-------------------------|----------------------------|--------------------------|------------|-------------------------|------------------|--------------------------|------------|-------------------------|------------------|--------------------------|------------|-------------------------|-------------------------|------------|----|--------|--------------|
| | and En Engag | iployer Jement | Choices | Avg # Children | | All Parti | cipants | | | Ad | ult | | | D | N | | | Youth | | N | leasur | es |
| | Clmnt ReEmpl within 10 | Emplyrs Rcvg Wkfc | Full Work Rate-All Family | Svd Per Day- Discr. | Empl/ Enrolled Q2 | Empl/ Enrolled Q2-Q4 | Median Earnings Q2 | Credential | Empl/ Enrolled Q2 | Employ- ed Q4 | Median Earnings Q2 | Credential | Empl/ Enrolled Q2 | Employ- ed Q4 | Median Earnings Q2 | Credential | Empl/ Enrolled Q2 | Empl/ Enrolled Q4 | Credential | | | % MP & |
| Board | Weeks | Assist | Total | (Mo) | Post-Exit | Post-Exit | Post-Exit | Rate | Post-Exit | Post-Exit | Post-Exit | Rate | Post-Exit | Post-Exit | Post-Exit | Rate | Post-Exit | | Rate | +P | MP -P | +P |
| Alamo | 101.38% | 114.39% | 122.84% | 103.10% | 109.37% | 104.72% | 115.52% | n/a | 97.60% | | 96.02% | 92.38% | | 100.41% | 106.64% | 94.97% | 102.02% | 102.19% | | 6 | 8 4 | 78% |
| Borderplex | 97.18% | 127.43% | | 100.76% | 106.84% | 106.20% | | n/a | | 101.98% | | | 94.63% | 103.22% | | 101.93% | 95.68% | 103.89% | | 5 | 11 2 | 89% |
| Brazos Valley | | 98.94% | | | 104.57% | | | n/a | 97.26% | 102.10% | 90.32% | 90.73% | 95.31% | 125.70% | 120.82% | | | 111.73% | | 7 | 8 3 | 83% |
| Cameron | 102.76% | 103.36% | 107.56% | 96.34% | 108.97% | 104.43% | 116.85% | n/a | 104.39% | 103.00% | 121.39% | 117.70% | 112.67% | 111.77% | 95.76% | 107.28% | 98.29% | 87.44% | 110.76% | _ | 8 1 | 94% |
| Capital Area | 96.53% | 108.34% | 97.04% | 82.09% | 111.01% | 105.27% | 121.23% | n/a | 103.45% | 96.30% | 84.11% | 117.38% | 105.39% | 99.30% | 117.10% | 107.03% | 96.04% | 94.23% | 95.16% | 8 | 7 3 | 83% |
| Central Texas | 93.81% | 102.92% | 110.84% | 75.28% | 106.83% | 105.58% | 109.91% | n/a | 101.85% | 110.01% | 105.86% | 104.26% | 97.37% | 113.82% | 144.70% | 100.84% | 111.23% | 105.96% | 111.05% | 11 | 5 2 | 89% |
| Coastal Bend | 118.79% | 101.81% | 100.36% | 93.77% | 103.49% | 102.85% | 109.86% | n/a | 91.13% | 97.03% | 133.49% | 99.09% | 86.96% | 84.30% | 122.46% | 106.26% | 95.62% | 96.37% | 94.31% | 5 | 8 5 | 72% |
| Concho Valley | 117.37% | 105.92% | 117.48% | 86.23% | 102.18% | 103.28% | 109.30% | n/a | 103.14% | 105.60% | 88.76% | 125.98% | 102.70% | 104.12% | 98.76% | 102.34% | 96.72% | 102.53% | 78.13% | 6 | 9 3 | 83% |
| Dallas | 98.23% | 109.45% | 91.98% | 82.35% | 110.72% | 106.46% | 117.51% | n/a | 100.82% | 103.33% | 94.50% | 101.80% | 98.13% | 103.05% | 103.66% | 102.59% | 123.90% | 97.43% | 144.47% | 6 | 9 3 | 83% |
| Deep East | 100.35% | 106.46% | 105.42% | 107.75% | 106.38% | 105.28% | 114.26% | n/a | 99.65% | 93.61% | 105.99% | 121.82% | 100.52% | 110.33% | 97.03% | 87.97% | 108.70% | 103.41% | 145.58% | 10 | 5 3 | 83% |
| East Texas | 105.32% | 103.41% | 94.52% | 92.16% | 104.11% | 104.26% | 108.05% | n/a | 98.12% | 110.23% | 98.64% | 108.23% | 101.14% | 103.64% | 108.10% | 113.82% | 103.66% | 97.09% | 109.59% | 7 | 9 2 | 89% |
| Golden Cresce | 122.27% | 100.00% | 141.90% | 98.82% | 102.42% | 102.70% | 107.34% | n/a | 108.53% | 115.41% | 105.97% | 106.83% | 107.75% | 82.91% | 124.79% | 84.97% | 136.43% | 91.46% | 108.50% | 12 | 3 3 | 83% |
| Gulf Coast | 114.34% | 70.09% | 97.42% | 85.88% | 105.55% | 103.77% | 107.71% | n/a | 97.80% | 98.00% | 93.85% | 96.71% | 96.48% | 104.05% | 90.53% | 94.17% | 108.78% | 105.51% | 131.68% | 6 | 7 5 | 72% |
| Heart of Texas | 98.02% | 109.26% | 78.78% | 97.41% | 107.30% | 103.12% | 102.96% | n/a | 86.95% | 103.55% | 85.84% | 99.62% | 94.34% | 88.66% | 160.18% | 71.99% | 111.89% | 104.52% | 127.28% | 5 | 7 6 | 67% |
| Lower Rio | 102.45% | 118.51% | 125.04% | 78.37% | 108.32% | 104.60% | 116.73% | n/a | 104.90% | 103.71% | 153.07% | 106.48% | 94.57% | 101.01% | 141.69% | 109.80% | 103.01% | 101.10% | 116.64% | 9 | 7 2 | 89% |
| Middle Rio | 102.50% | 107.17% | 103.52% | 110.73% | 101.83% | 100.86% | 112.25% | n/a | 97.14% | 92.20% | 110.98% | 101.91% | 98.18% | 100.61% | 107.45% | 94.44% | 135.50% | 101.54% | 90.42% | 5 | 9 4 | 78% |
| North Central | 99.73% | 119.04% | 110.84% | 98.13% | 110.07% | 105.41% | 115.71% | n/a | 97.70% | 97.90% | 117.63% | 103.69% | 99.25% | 108.24% | 114.65% | 93.77% | 103.95% | 89.52% | 87.48% | 9 | 6 3 | 83% |
| North East | 94.47% | 99.47% | 104.20% | 99.62% | 107.40% | 105.80% | 106.77% | n/a | 114.75% | 102.82% | 66.94% | 132.85% | 100.97% | 107.52% | 104.50% | 150.85% | 117.68% | 99.37% | 104.17% | 9 | 7 2 | 89% |
| North Texas | 104.91% | 98.95% | 110.70% | 97.38% | 105.08% | 105.67% | 112.52% | n/a | 103.16% | 109.19% | 121.88% | 158.50% | 106.91% | 117.20% | 133.36% | 98.77% | 148.81% | 99.26% | 80.91% | 11 | 6 1 | 94% |
| Panhandle | 107.84% | 113.08% | 112.92% | 97.26% | 105.43% | 105.19% | 122.20% | n/a | 104.91% | 93.88% | 84.37% | 109.47% | 93.57% | 100.87% | 96.48% | 122.44% | 108.79% | 99.27% | 82.33% | 9 | 5 4 | 78% |
| Permian Basin | 150.03% | 96.99% | 96.80% | 84.24% | 100.24% | 101.96% | 108.32% | n/a | 96.04% | 89.56% | 99.38% | 107.27% | 98.18% | 95.81% | 148.32% | 103.52% | 116.04% | 78.91% | 102.87% | 5 | 10 3 | 83% |
| Rural Capital | 95.05% | 107.81% | 113.42% | 77.44% | 109.62% | 105.87% | 118.02% | n/a | 103.92% | 92.24% | 119.00% | 114.95% | 86.42% | 91.46% | 82.76% | 97.22% | 99.20% | 101.01% | 100.66% | 7 | 6 5 | 72% |
| South Plains | 106.58% | 122.64% | 101.23% | 96.95% | 104.88% | 103.06% | 110.79% | n/a | 99.75% | 101.70% | 85.39% | 109.59% | 101.07% | 93.47% | 69.97% | 94.44% | 99.45% | 92.48% | 94.28% | 4 | 8 6 | 67% |
| South Texas | 107.51% | 105.01% | 111.12% | 78.45% | 104.24% | 102.96% | 112.25% | n/a | 97.02% | 116.98% | 95.77% | 97.81% | 137.66% | 154.97% | 195.77% | 111.11% | 81.57% | 102.18% | 98.04% | 9 | 7 2 | 89% |
| Southeast | 100.07% | 98.57% | 100.22% | 82.61% | 105.00% | 103.65% | 102.64% | n/a | 93.87% | 101.35% | 95.28% | 110.53% | 100.28% | 100.01% | 99.55% | 50.44% | 101.29% | 97.56% | 79.96% | 1 | 13 4 | 78% |
| Tarrant | 102.01% | 98.68% | 108.42% | 95.39% | 108.67% | 105.41% | 118.01% | n/a | 92.37% | 93.50% | 88.36% | 99.15% | 88.73% | 100.76% | 106.52% | 98.63% | 108.22% | 96.69% | 81.36% | 6 | 7 5 | 72% |
| Texoma | 104.76% | 102.94% | 134.12% | 101.61% | 108.44% | 105.74% | 118.07% | n/a | 108.11% | 101.12% | 138.90% | 101.69% | 114.90% | 102.65% | 124.62% | 118.17% | 124.18% | 124.36% | 134.34% | 12 | 6 0 | 100% |
| West Central | 97.69% | 96.34% | 105.18% | 98.52% | 106.18% | 104.40% | 115.55% | n/a | 101.25% | 102.61% | 133.25% | 105.77% | 110.11% | 124.58% | 92.09% | 183.15% | 111.96% | 98.46% | 105.04% | 11 | 6 1 | 94% |
| +P | 9 | 14 | 16 | 4 | 18 | 13 | 26 | 0 | 3 | 6 | 12 | 15 | 7 | 9 | 16 | 11 | 14 | 4 | 13 | | 210 | |
| MP | 17 | 13 | 9 | 8 | 10 | 15 | 2 | 0 | 21 | 16 | 6 | 11 | 13 | 14 | 7 | 8 | 13 | 18 | 6 | | 207 | |
| -P | 2 | 1 | 3 | 16 | 0 | 0 | 0 | 0 | 4 | 6 | 10 | 2 | 8 | 5 | 5 | 9 | 1 | 6 | 9 | | 87 | |
| % MP & +P | 93% | 96% | 89% | 43% | 100% | 100% | 100% | N/A | 86% | 79% | 64% | 93% | 71% | 82% | 82% | 68% | 96% | 79% | 68% | | 83% | |
| From | 7/16 | 10/16 | 10/16 | 3/17 | 7/15 | 1/15 | 7/15 | | 7/15 | 1/15 | 7/15 | 1/15 | 7/15 | 1/15 | 7/15 | 1/15 | 7/15 | 1/15 | 1/15 | | From | 1 |
| То | 12/16 | 3/17 | 3/17 | 3/17 | 3/16 | 9/15 | 3/16 | | 3/16 | 9/15 | 3/16 | 9/15 | 3/16 | 9/15 | 3/16 | 9/15 | 3/16 | 9/15 | 9/15 | | То | |

Rule 802.166 **INCENTIVE AWARD STATUS**

Year-to-Date Performance Periods

FINAL RELEASE As Originally Published 5/5/2017

MARCH 2017 REPORT

| | | Category | v 1: Claimant | Reemplo | vment | | Category 2 | 2: WIOA | | | Ca | tegory 3: Fos | ster Youth | | | | Category 4 | : Choices |
|-----------------|----------------------------------|------------------|------------------|------------------|-------------|------------------|-----------------------------|---------------|------------------------------------|--------|----------------------|---------------------------|-------------------|---------|-------------|------------------|--------------------------|-----------|
| Measure | Reemploy within 10 W Targe | yment eeks (% | Reemplo | yment ks Wage | | | Adult/ % EE Rel Train | DW ated to | % of Yo Participan Are Foste | ts Who | I | e in Youth Pa Foster ` | articipants W | 'ho Are | | | Choices Fi Rate - All | ull Work |
| Measure Weight | 55% | , 0 | 45% | 6 | | | 100 | % | 45% | 6 | | 55% | 6 | | | | 100 | % |
| Board | Current % Target. | Rank | Current Perf. | Rank | Avg Rank | Overall Rank* | Current Perf. | Rank | Current Perf. | Rank | Foster Yo Current | uth Served Prior Year | Percent Change | Rank | Avg Rank | Overall Rank* | Current Perf. | Rank |
| Quartile 1 | | | | | | | | | | | | | | | | | | |
| Brazos Valley | 103.16% | 5 | 72.88% | 3 | 4.1 | 4 | 69.23% | 4 | 2.78% | 4 | 1 | 2 | -50.00% | 7 | 5.65 | 7 | 47.63% | 7 |
| Concho Valley | 117.37% | 2 | 62.70% | 7 | 4.25 | 5 | 55.56% | 7 | 0.00% | 5 | 0 | 0 | 0.00% | 4 | 4.45 | 4 | 58.74% | 3 |
| Golden Crescent | 122.27% | 1 | 69.48% | 5 | 2.8 | 1 | 58.62% | 6 | 10.00% | 1 | 1 | 0 | (Infinity) | 1 | 1 | 1 | 70.95% | 1 |
| Middle Rio | 102.50% | 6 | 64.99% | 6 | 6 | 7 | 85.56% | 3 | 0.00% | 5 | 0 | 0 | 0.00% | 4 | 4.45 | 4 | 51.76% | 6 |
| North East | 94.47% | 7 | 79.56% | 1 | 4.3 | 6 | 64.52% | 5 | 3.45% | 3 | 1 | 0 | (Infinity) | 1 | 1.9 | 3 | 52.10% | 5 |
| North Texas | 104.91% | 3 | 70.66% | 4 | 3.45 | 3 | 95.00% | 2 | 5.00% | 2 | 2 | 0 | (Infinity) | 1 | 1.45 | 2 | 55.35% | 4 |
| Texoma | 104.76% | 4 | 77.59% | 2 | 3.1 | 2 | 97.56% | 1 | 0.00% | 5 | 0 | 0 | 0.00% | 4 | 4.45 | 4 | 67.06% | 2 |
| Quartile 2 | | | 4 | 4 | I. | | | | I. | | 4 | 1 | | | | | | |
| Deep East | 100.35% | 4 | 76.87% | 3 | 3.55 | 3 | 61.04% | 5 | 1.82% | 2 | 1 | 0 | (Infinity) | 1 | 1.45 | 1 | 52.71% | 3 |
| Heart of Texas | 98.02% | 6 | 81.72% | 2 | 4.2 | 5 | 32.00% | 7 | 1.18% | 4 | 1 | 0 | (Infinity) | 1 | 2.35 | 3 | 34.90% | 7 |
| Panhandle | 107.84% | 2 | 74.92% | 4 | 2.9 | 1 | 79.10% | 2 | 5.26% | 1 | 1 | 2 | -50.00% | 7 | 4.3 | 4 | 56.46% | 1 |
| Permian Basin | 150.03% | 1 | 60.67% | 7 | 3.7 | 4 | 40.00% | 6 | 0.00% | 5 | 0 | 0 | 0.00% | 4 | 4.45 | 5 | 48.40% | 5 |
| South Texas | 107.51% | 3 | 65.27% | 6 | 4.35 | 6 | 69.23% | 4 | 0.00% | 5 | 0 | 0 | 0.00% | 4 | 4.45 | 5 | 55.56% | 2 |
| Southeast | 100.07% | 5 | 87.71% | 1 | 3.2 | 2 | 77.78% | 3 | 1.19% | 3 | 1 | 0 | (Infinity) | 1 | 1.9 | 2 | 50.11% | 4 |
| West Central | 97.69% | 7 | 68.60% | 5 | 6.1 | 7 | 87.50% | 1 | 0.00% | 5 | 0 | 3 | 0.00% | 4 | 4.45 | 5 | 42.07% | 6 |
| Quartile 3 | | | | | | | | | | | | | | | | | | |
| Cameron | 102.76% | 4 | 91.75% | 1 | 2.65 | 1 | 82.89% | 3 | 0.00% | 5 | 0 | 0 | 0.00% | 4 | 4.45 | 4 | 53.78% | 3 |
| Capital Area | 96.53% | 5 | 90.90% | 2 | 3.65 | 3 | 72.50% | 4 | 3.96% | 3 | 4 | 1 | 300.00% | 3 | 3 | 3 | 48.52% | 6 |
| Central Texas | 93.81% | 7 | 85.02% | 4 | 5.65 | 7 | 90.62% | 1 | 4.17% | 2 | 3 | 4 | -25.00% | 7 | 4.75 | 7 | 55.42% | 2 |
| Coastal Bend | 118.79% | 1 | 72.81% | 5 | 2.8 | 2 | 40.21% | 7 | 0.00% | 5 | 0 | 0 | 0.00% | 4 | 4.45 | 4 | 50.18% | 4 |
| East Texas | 105.32% | 3 | 69.71% | 7 | 4.8 | 6 | 65.91% | 5 | 10.20% | 1 | 5 | 1 | 400.00% | 2 | 1.55 | 1 | 47.26% | 7 |
| Rural Capital | 95.05% | 6 | 88.12% | 3 | 4.65 | 5 | 89.66% | 2 | 0.00% | 5 | 0 | 2 | 0.00% | 4 | 4.45 | 4 | 56.71% | 1 |
| South Plains | 106.58% | 2 | 72.55% | 6 | 3.8 | 4 | 60.00% | 6 | 2.17% | 4 | 1 | 0 | (Infinity) | 1 | 2.35 | 2 | 50.01% | 5 |
| Quartile 4 | | | 4 | 4 | I. | | | | I. | | 4 | 1 | | | | | | |
| Alamo | 101.38% | 4 | 79.64% | 7 | 5.35 | 6 | 69.68% | 5 | 7.74% | 1 | 12 | 12 | 0.00% | 5 | 3.2 | 2 | 61.42% | 2 |
| Borderplex | 97.18% | 7 | 83.60% | 5 | 6.1 | 7 | 43.78% | 6 | 6.38% | 3 | 9 | 8 | 12.50% | 4 | 3.55 | 4 | 50.45% | 5 |
| Dallas | 98.23% | 6 | 91.32% | 1 | 3.75 | 4 | 77.73% | 3 | 2.07% | 5 | 4 | 4 | 0.00% | 5 | 5 | 6 | 44.24% | 7 |
| Gulf Coast | 114.34% | 1 | 82.58% | 6 | 3.25 | 3 | 32.22% | 7 | 6.84% | 2 | 26 | 8 | 225.00% | 1 | 1.45 | 1 | 48.71% | 6 |
| Lower Rio | 102.45% | 2 | 87.77% | 2 | 2 | 1 | 95.71% | 1 | 0.00% | 7 | 0 | 0 | 0.00% | 5 | 5.9 | 7 | 62.52% | 1 |
| North Central | 99.73% | 5 | 84.85% | 4 | 4.55 | 5 | 71.43% | 4 | 2.00% | 6 | 2 | 1 | 100.00% | 2 | 3.8 | 5 | 55.42% | 3 |
| Tarrant County | 102.01% | 3 | 85.80% | 3 | 3 | 2 | 90.78% | 2 | 5.71% | 4 | 12 | 8 | 50.00% | 3 | 3.45 | 3 | 54.21% | 4 |
| From | 7/1/16 | | 7/1/15 | | | - I | 10/1/15 | 1 | 10/1/16 | | 1 | | 10/1/16 | | 1 | 1 | 10/1/16 | |
| То | 12/31/16 | 1 | 12/31/15 | | | | 6/30/16 | 1 | 3/31/17 | | | | 3/31/17 | | | | 3/31/17 | 1 |
| u | • | | | - | | | | - | | - | | L | | - | | | | - |

*(Based on Average Rank) ** Wage Replacement data is not available until the final release of the second month of each quarter. Until it is available, data from the prior quarter will continue to be used for scoring purposes.

18

Means, Ends, and Expectations Monthly Expenditure Report - March 2017

Denotes low expenditures

| Denotes low expenditures | | | | inture Keport - | | 2 | | | | |
|--------------------------------|-------------|------------|------------------------|-----------------|----------|------------------|--------------|----------|---------------|-------------|
| | | | | | | | | | Total | % |
| | | | | Cumulative | % | % | | | Expenses + | Expenses |
| Contract Name | Contract # | End Date | Budget | Expenses | Expended | Expected | Obligations | | Obligations | Obligations |
| | | | | | | | | | | |
| WIOA-YOUTH-PROGRAM | 0615WOY000 | 6/30/2017 | \$ 4,364,184.00 \$ | 3,923,880.30 | | + | 440,303.70 | • | 4,364,184.00 | 100.00% |
| WIOA-YOUTH-ADMIN | 0615WOY000 | 6/30/2017 | \$ 484,909.00 \$ | 367,296.24 | 75.75% | | | \$ | 367,296.24 | 75.75% |
| TOTAL YOUTH | | | \$ 4,849,093.00 \$ | 4,291,176.54 | 88.49% | 87.50% \$ | 440,303.70 | \$ | 4,731,480.24 | 97.57% |
| WIOA-ADULT-PROGRAM | 0615WOA000 | 6/30/2017 | \$ 4,345,117.00 \$ | 4,123,731.54 | 94.90% | | 221,385.46 | | 4,345,117.00 | 100.00% |
| WIOA-ADULT-ADMIN | 0615WOA000 | 6/30/2017 | \$ 482,790.00 \$ | 392,060.12 | | | | \$ | 392,060.12 | 81.21% |
| TOTAL ADULT | | | \$ 4,827,907.00 \$ | 4,515,791.66 | 93.54% | 87.50% \$ | 221,385.46 | \$ | 4,737,177.12 | 98.12% |
| WIOA-DISLOCATED -PROGRAM | 0615WOD000 | 6/30/2017 | \$ 4,401,431.00 \$ | 4,343,459.29 | 98.68% | | 57,971.71 | + | 4,401,431.00 | 100.00% |
| WIOA-DISLOCATED-ADMIN | 0615WOD000 | 6/30/2017 | \$ 489,047.00 \$ | 279,551.87 | 57.16% | | | \$ | 279,551.87 | 57.16% |
| TOTAL DISLOCATED WORKER | | | \$ 4,890,478.00 \$ | 4,623,011.16 | 94.53% | 87.50% \$ | 57,971.71 | \$ | 4,680,982.87 | 95.72% |
| TOTALS | | | \$ 14,567,478.00 \$ | 13,429,979.36 | 92.19% | 87.50% \$ | 719,660.87 | <u>¢</u> | 14,149,640.23 | 97.13% |
| | | | | | | | | | | |
| WIOA-YOUTH-PROGRAM | 0616WOY000 | 6/30/2018 | \$ 3,799,116.00 \$ | 448,657.59 | 11.81% | 75.00% \$ | 2,235,552.94 | \$ | 2,684,210.53 | 70.65% |
| WIOA-YOUTH-ADMIN | 0616WOY000 | 6/30/2018 | \$ 422,123.00 \$ | 5,060.81 | 1.20% | 75.00% | | \$ | 5,060.81 | 1.20% |
| TOTAL YOUTH | | | \$ 4,221,239.00 \$ | 453,718.40 | 10.75% | 5 75.00% \$ | 2,235,552.94 | \$ | 2,689,271.34 | 63.71% |
| WIOA-ADULT-PROGRAM | 0616WOA000 | 6/30/2018 | \$ 3,783,071.00 \$ | 1,876,384.67 | 49.60% | | 1,235,208.82 | \$ | 3,111,593.49 | 82.25% |
| WIOA-ADULT-ADMIN | 0616WOA000 | 6/30/2018 | \$ 420,340.00 \$ | 108,249.11 | 25.75% | | | \$ | 108,249.11 | 25.75% |
| TOTAL ADULT | | | \$ 4,203,411.00 \$ | 1,984,633.78 | 47.21% | 5 75.00% \$ | 1,235,208.82 | \$ | 3,219,842.60 | 76.60% |
| WIOA-DISLOCATED -PROGRAM | 0616WOD000 | 6/30/2018 | \$ 3,344,288.00 \$ | 872,124.46 | 26.08% | 75.00% \$ | 1,975,039.00 | \$ | 2,847,163.46 | 85.14% |
| WIOA-DISLOCATED-ADMIN | 0616WOD000 | 6/30/2018 | \$ 371,586.00 \$ | 16,147.94 | | | ,, | \$ | 16,147.94 | 4.35% |
| TOTAL DISLOCATED WORKER | | | \$ 3,715,874.00 \$ | 888,272.40 | | | 1,975,039.00 | \$ | 2,863,311.40 | 77.069 |
| WIOA-Rapid Response | 0616WOR000 | 6/30/2017 | \$ 71,604.00 \$ | 52,389.50 | | | | \$ | 52,389.50 | 73.179 |
| WOO-Additional Program Funding | 0617WOO000 | 9/30/2017 | \$ 535,710.00 \$ | 8,290.39 | | | 291,709.61 | • | 300,000.00 | 56.009 |
| NDW-Texas Oil & Gas | 0617-NDW000 | 12/31/2018 | \$ 413,022.00 \$ | 1,818.06 | 0.44% | 19.23% \$ | 369,901.94 | \$ | 371,720.00 | 90.00 |
| | | | 12,747,838.00 \$ | 3.387.304.47 | 26.57% | 75.00% \$ | 5,737,510.37 | | 9,124,814.84 | 71.58 |

| | | | Me | ans, Ends, a | nd | Expectation | S | | | | | |
|--|----------------------------|-------------------------|----------|----------------------------|------|----------------------------|------------------|------------------------|----------------------------|---------|----------------------------|------------------|
| Denotes low expenditures | | | M | onthly Expen | ndit | ture Report - | March 2 | 017 | | | Total | % |
| | | | | , , , | | Cumulative | % | % | | | Expenses + | Expenses |
| Contract Name | Contract # | End Date | | Budget | | Expenses | Expended | Expected | Obligations | | Obligations | Obligations |
| | | | | | | | | | | | | |
| WORKFORCE INNOVATION A | ND OPPORTUNITY | ACT | | | | | | | | | | |
| WIOA FORMULA FUNDS | 0615 WIOA FUNDS | 6/30/2017 | \$ | 14,567,478.00 | \$ | 13,429,979.36 | 92.19% | 87.50% \$ | 719,660.87 | \$ | 14,149,640.23 | 97.13% |
| WIOA FORMULA FUNDS | 0616 WIOA FUNDS | 6/30/2018 | \$ | 12,747,838.00 | \$ | 3,387,304.47 | 26.57% | 75.00% \$ | 5,737,510.37 | \$ | 9,124,814.84 | 71.58% |
| RESOURCE ADMINISTRATION | 0617RAG000 | 9/30/2017 | \$ | 8,735.00 | \$ | 6,748.82 | 77.26% | 50.00% \$ | - | \$ | 6,748.82 | 77.26% |
| TRADE ACT SERCVICES-2017 | 0617TRA000 | 12/31/2017 | \$ | 1,425,876.00 | \$ | 216,810.90 | 15.21% | N/A \$ | 920,800.20 | \$ | 1,137,611.10 | 79.78% |
| Totals | | | \$ | 28,749,927.00 | \$ | 17,040,843.55 | 59.27% | \$ | 7,377,971.44 | \$ | 24,418,814.99 | 84.94% |
| | | | | | | | | | | | | |
| WAGNER-PEYSER EMPL | OYMENT SERVICE | I | | | | | | | | | | |
| EMPLOYMENT SERVICES | 0617WPA000 | 12/31/2017 | \$ | 472,249.00 | \$ | 90,133.86 | 19.09% | 40.00% \$ | - | \$ | 90,133.86 | 19.09% |
| JAG Grant | 0617WPB000 | 10/31/2017 | \$ | 90,000.00 | \$ | 929.03 | 1.03% | 41.67% \$ | 82,500.00 | \$ | 83,429.03 | 92.70% |
| | | | | | | | | | | | | |
| WCI-Youth Career Fairs | 0616WCl001-2 | 9/30/2017 | \$ | 50,000.00 | ¢ | 9,350.00 | 18.70% | 56.25% \$ | _ | \$ | 9,350.00 | 18.70% |
| WCI-Labor Market & Career Information Supp. | " | 9/30/2017 | φ \$ | 35,000.00 | | 9,350.00 | 0.00% | 56.25% \$ | | φ \$ | 9,330.00 | 0.00% |
| WCI- ES Accessibility Standards | | | \$ | 43,381.00 | | 43,381.00 | 100.00% | 56.25% \$ | | \$ | 43,381.00 | 100.00% |
| WCI- Hiring Red, White, And You | | | \$ | 50,000.00 | | 37,814.10 | 75.63% | 56.25% \$ | | \$ | 37,814.10 | 75.63% |
| WCI- Child Care Quality Conference | | | \$ | 1,623.00 | | - | 0.00% | 56.25% \$ | | \$ | - | 0.00% |
| WCI- Texas Veterens Leadership Program | | | \$ | 8,584.00 | | 4,291.98 | 50.00% | 56.25% \$ | - | \$ | 4,291.98 | 50.00% |
| WCI- Leadership Academy | | | \$ | 5,200.00 | | 4,150.00 | 79.81% | 56.25% \$ | - | \$ | 4,150.00 | 79.81% |
| WCI- Foster Care Youth Conference | | | \$ | 2,142.00 | | - | 0.00% | 56.25% \$ | | \$ | - | 0.00% |
| | | | | | | | | | | | | |
| Totals | | | \$ | 758,179.00 | \$ | 190,049.97 | 25.07% | \$ | 82,500.00 | \$ | 272,549.97 | 35.95% |
| FOOD STAMP EMPLOYM | ENT AND TRAINING | 3 | | | | | | | | | | |
| Suppl. Nutrition Assistance Program | 0617SNE000 | 9/30/2017 | \$ | 1,180,682.00 | \$ | 846,905.44 | 71.73% | 50.00% \$ | 214,508.39 | \$ | 1,061,413.83 | 89.90% |
| Totals | | | \$ | 1,180,682.00 | \$ | 846,905.44 | 71.73% | \$ | 214,508.39 | \$ | 1,061,413.83 | 89.90% |
| TEMPORARY ASSISTANCE | FOR NEED FAMILI | ES | | | | | | | | | | |
| NONCUSTODIAL PARENT CHOICES PRGM TEMPORARY ASSISTANCE NEEDY FAMILIE | 0617NCP001 S 0617TAN000 | 9/30/2017 10/31/2017 | \$ \$ | 466,893.00 9,726,815.00 | | 216,708.13 3,671,373.00 | 46.41% 37.74% | 53.85% \$ 46.15% \$ | 217,543.61 4,514,620.73 | | 434,251.74 8,185,993.73 | 93.01% 84.16% |
| Totals | | | \$ | 10,193,708.00 | \$ | 3,888,081.13 | 38.14% | \$ | 4,732,164.34 | \$ | 8,620,245.47 | 84.56% |

Means, Ends, and Expectations

| | | | Me | eans, Ends, ar | d Expectat | ions | | | | |
|--|--------------|------------|----|----------------|-------------|------------|---------------------------|---------------|------------------|-------------|
| Denotes low expenditures | | | Μ | onthly Expend | diture Repo | rt - March | 2017 | | Total | % |
| | | | | | Cumulative | % | % | | Expenses + | Expenses |
| Contract Name | Contract # | End Date | | Budget | Expenses | Expended | Expected | Obligations | Obligations | Obligations |
| CHILD CARE SER | VICES | | | | | | | | | |
| CCF CCMS CHILD CARE | 0617CCF000-1 | 12/31/2017 | \$ | 37,796,284.00 | 11,989,004. | 43 31.72% | 6 40.00% \$ | 25,175,268.21 | \$ 37,164,272.6 | 98.33% |
| CHILD CARE ATTENDANCE AUTOMATION | 0617CAA000 | 11/30/2017 | \$ | 404,369.00 | 173,425. | 31 42.89% | 6 50.00% \$ | 230,943.69 | \$ 404,369.0 | 100.00% |
| CCM CCMS LOCAL INITIATIVE | 0617CCM000 | 12/31/2017 | \$ | 7,480,890.00 | ; - | 0.00% | 6 40.00% \$ | 6,907,607.00 | \$ 6,907,607.0 | 92.34% |
| CHILD CARE DFPS | 0617CCP000 | 12/31/2017 | \$ | 4,348,350.00 | 3,347,982. | 66 76.99% | 6 58.33% \$ | 1,000,367.34 | \$ 4,348,350.0 | 00 100.00% |
| CHILD CARE QUALITY | 0617CCQ000 | 10/31/2017 | \$ | 1,516,738.00 | 283,595. | 68 18.70% | 6 46.15% \$ | 1,146,029.52 | \$ 1,429,625.2 | 94.26% |
| CHILD CARE FULLY SUBSIDIZED DIRECT CAR | 0617CCC000-1 | 12/31/2017 | \$ | 9,771,809.00 | 4,768,986. | 65 48.80% | 6 40.00% \$ | 5,002,822.35 | \$ 9,771,809.0 | 00 100.00% |
| Totals | | | \$ | 61,318,440.00 | 20,562,994. | 73 33.53% | <u> </u> | 39,463,038.11 | \$ 60,026,032.8 | 4 97.89% |
| STATE OF TEX | AS | | | | | | | | | |
| ADULT EDUCATION AND LITERACY | 0616AEL001-1 | 6/30/2018 | \$ | 7,772,901.00 | 4,442,103 | 11 57.15% | 6 75.00% \$ | 1,843,954.83 | \$ 6,286,057.9 | 80.87% |
| AEL-CAREER PATHWAY NAVIGATOR | 0616AEL000 | 6/30/2017 | \$ | 132,921.00 | 82,978. | 91 62.43% | <u>6</u> 82.35% <u>\$</u> | | \$ 82,978.9 | |
| Totals | | | \$ | 7,905,822.00 | 4,525,082. | 02 57.24% | <u> </u> | 1,843,954.83 | \$ 6,369,036.8 | 5 80.56% |
| GRAND TOTALS | | | \$ | 110,106,758.00 | 47,053,956. | 84 42.73% | « \$ | 53,714,137.11 | \$ 100,768,093.9 | 5 91.52% |
| PRIVATE | | | | | | | | | | |
| DOL-LEAP GRANT | DOL | 9/30/2018 | \$ | 500,000.00 | 687. | 50 0.14% | 6 25.00% \$ | 499,312.50 | \$ 500,000.0 | 00 100.00% |
| TEXAS VETERANS COMMISSION | TVC | 9/30/2017 | \$ | 126,000.00 | 43,453 | 95 34.49% | 6 50.00% \$ | - | \$ 43,453.9 | 95 34.49% |
| AARP-BACK TO WORK +50 | AARP | 1/31/2018 | \$ | 12,000.00 | 2,135. | 18 17.79% | 6 23.08% \$ | - | \$ 2,135.7 | 8 17.79% |
| HCA PARTNERSHIP INITIATIVE | 0603WDR000 | OPEN | \$ | 431,833.04 | 382,095 | 58 88.48% | 6 N/A \$ | - | \$ 382,095.5 | 88.48% |
| Totals | | | \$ | 1,069,833.04 | 428,372. | 21 40.04% | <u>6</u> \$ | 499,312.50 | \$ 927,684.7 | 1 86.71% |

Means, Ends, and Expectations

Workforce Solutions Greater Dallas

Statements of Financial Position (Unaudited)

| March 31, 2017 and December 31, | 2016 | 5 | |
|---|------|--|--|
| | | 3/31/2017 | 12/31/2016 |
| ASSETS | _ | (Unaudited) | (Unaudited) |
| Cash | \$ | 2,016,404 | 2,650,476 |
| Grants receivable | | 5,246,780 | 7,641,765 |
| Advances and other receivables | | 14,055 | 11,402 |
| Prepaid expenses | | 44,120 | 190,882 |
| Investment | | 501,125 | 389,572 |
| Equipment, net | _ | | 1,626 |
| Total assets | \$ | 7,822,484 | 10,885,723 |
| LIABILITIES AND NET ASSETS Accounts payable and accrued liabilities Employee benefits payable Deferred revenue Total liabilities | \$ | 7,053,506 501,125 2,191 7,556,822 | 10,232,297 389,572 2,191 10,624,060 |
| Unrestricted net assets | | 265,662 | 261,663 |
| Commitments and contingencies | _ | | |
| Total liabilities and net assets | \$ | 7,822,484 | 10,885,723 |

Workforce Solutions Greater Dallas

Statements of Activities (Unaudited)

Period ended March 31, 2017 and December 31, 2016

| | - | 3/31/2017 (Unaudited) | 12/31/2016 (Unaudited) |
|--------------------------------------|----|--------------------------|---------------------------|
| Revenues and other support: | | | |
| Revenues from grants and contracts | \$ | 19,880,979 | 91,862,626 |
| Other | | 13,910 | 309,608 |
| Income from investments: | | | |
| Dividends & interest | | 3,999 | 14,312 |
| Net realized/unrealized gain | - | | |
| Total revenues and other support | - | 19,898,888 | 92,186,546 |
| Expenses: | | | |
| Direct program services | | 19,099,542 | 89,074,358 |
| Administration | | 795,347 | 3,097,876 |
| Employee benefits | - | | |
| Total expenses | - | 19,894,889 | 92,172,234 |
| Change in unrestricted net assets | | 3,999 | 14,312 |
| Net assets, beginning of year | - | 261,663 | 247,351 |
| Net Unrestricted assets, end of year | \$ | 265,662 | 261,663 |

O DALLAS COUNTY LAYOFFS HAVE LAYOFFS IN INCREASED BY 33.7% YEAR TO DALLAS COUNTY DATE. OVER 66% OF THESE **WORKFORCESOLUTIONS** UP LAYOFFS CAN BE ATTRIBUTED TO DALLAS GREATER **RETAIL AND SERVICES INDUS-**33.7% TRIES. NATIONALLY, RETAIL **MEANS, ENDS, & EXPECTATIONS** INDUSTRY GAINS HAVE BEEN DECREASING SINCE Q3 2016, (YTD 2016 - 2017) LEADING TO LAYOFES IN O1 AND YTD Q2 2017. 5.0 г **EMPLOYER ATTENDANCE** MONTH UNEMPLOYMENT IN RATE AT 4.7 UNEMPLOYMENT 3.9 WORKFORCE-SPONSORED 2/16 3/16 3.9 2 IN DALLAS COUNTY **JOB FAIRS** 3 3.7 4.4 4/16 4 3.7 5/16 $(02\ 2017)$ 5 4.2 6/16 4.1 PARTIAL 4.3 6 7/16 Employers attended a workforce 7 8/16 4.2 3.8 SPONSORED JOB FAIR 331 TIMES 8 9/16 4.1 DURING THIS QUARTER. 9 10/164.0 ATTENDANCE COULD BE ATTRIBUTED 3.5 to the 129K jobs created in the 3.8 10 11/16 AREA. THIS YEAR OVER YEAR TOTAL IS 🔿 Unemployment Rate: 4.4% - 3rd lowest March 11 12/163.8 POST-RECESSION. 4TH LOWEST IN THE PAST 10 YEARS. THE HIGHEST IN THE NATION BY MSA 4.2 12 1/17 CURRENTLY THE SAME AS THE US UNEMPLOYMENT RATE. AND DALLAS COUNTY IS THE FLAGSHIP COUNTY, ADDING OVER 32% OF 2/17 13 4.5 The rate can be attributed to a decline in retail NEWLY CREATED JOBS SERVICES EMPLOYMENT 3/17 4.4 14 CORPORATE **COMPANY NAME** CITY **NEW JOBS** YEAR ANNOUNCED LOCATION TYPE **EXPANSIONS & RELOCATIONS** AT&T Dallas 1.300 2016 Expansion Amazon.com Inc Coppell 1,000 2017 **New Facility** APPROXIMATELY 36 CORPORATE McKesson Corp Irving 975 2016 Expansion RELOCATIONS AND EXPANSIONS WITHIN Jacobs Inc. Dallas 700 2016 **HQ** Relocation Dallas Zale 300 2016 **Relocation and Expansion** THE LAST TWO YEARS. SIGNIFICANT Thomson Reuters Carrollton 250 2016 Expansion GROWTH BY INDUSTRY INCLUDES: Saatchi & Saatchi Dallas 150 2016 **New Facility** FINANCIAL SERVICES, TELECOM/DATA, Heart & Science 100 Dallas 2016 **New Facility** AND HEALTH CARE WITH OVER 150% **OKI Data Americas Irving** 100 2016 **HQ** Relocation YEAR OVER YEAR GROWTH. **Total Jobs** 4.875 **EMPLOYMENT GAINS COMPANY LAYOFFS/CLOSING** CITY NOTIC E **# JOBS** DALLAS COUNTY Ο MFG EMPLOYMENT IS Marriott Hotel Services Dallas 3/22/2017 240 GROWING AT A FASTER 408 73 RATE THAN THE DFW Aramark-Southern BY 124%, THE US Dallas 3/27/2017 159 13.02 BY 82% AND TEXAS Methodist Univ. ву 276%. • Middle skill job **Dollar Express-**Dallas 3/30/2017 7 GROWTH: WITH THE **Balch Springs** Professional Construction Leisure Education LABOR FORCE GROW-4.3% ING AT EXPONENTIAL & & & Manufacturing **Dollar Express-Dallas** Dallas 3/30/2017 Q RATES AND MIGRATION Business Hospitality lealth Care RESULTING IN 80 2.2% Services 4.5% 2.6% HOUSEHOLDS MOVING DaVita Rx Dallas 4/19/2017 7 3.0% TO DALLAS CO.PER DAY, INDUSTRIES AFFECTED BY MARKET TOTAL 422

DEMAND HAVE GROWN

23

ABOVE 3% WITHIN

THE PAST YEAR.

2016 EMPLOYMENT

(YTD 2015 - 2016 PERCENTAGE GROWTH)

(2015 Q4 - 2016 Q4)

Community Engagement Report – May 2017



April 18th-201th DOL Convening President Larrea served as panelist on Monitoring and Oversight



Panel discussion during 2-day facilities and program tour conducted for Kentucky Workforce System Leadership. Director Rolinda Duran participated providing expert guidance on services for peoples with a disability.



3rd Annual Healthcare Career Fair April 27th at Irving Convention Center

- 102 employers
- 702 job seekers

*This year included video taped interviews with Healthcare Employers talking about career pathways including Board Director Leonor Marquez



May 19th 100K Opportunities Youth & Young Adult Job Fair

9 a.m. to 4 p.m. Kay Bailey Hutchinson Convention Center



April 7th-DRC Education to Employment Forum Panel Moderated by Director Angela Farley





Community Outreach Team March 2017 Updates:

- Expungement Fair April 29th: 35 individuals had their records expunged. 23 adults and 5 Young Adults received workforce services including suit fittings from Mens' Clothes Closet.
- Staff participated in the City of DeSotoTeen Expo and Concord Baptist Church Career Expo
- Community Outreach Team has successfully <u>added 219 new job seekers</u> into WIT. Three (3) hires and 1045 job seeker contacts have been documented. Staff efforts have resulted in informing over 700 job seekers about Workforce Solutions Greater Dallas services.

MEANS, ENDS & EXPECTATIONS – LEGISLATIVE UPDATE

Budget On May 5th, President Trump signed a \$1.2 trillion spending bill to keep the government operating through September. The bill cleared the Senate on a vote of 79-18 where Republicans praised the \$15 billion in additional Pentagon spending, as well as, the \$1.5 billion in emergency spending for border security, though not for the wall President Trump has vowed to build. The final budget provides the Department of Labor with \$12.1 billion, an \$83 million decrease below the FY16 enacted level and \$710 million below the previous Administration's budget request. The bill allocates <u>\$9.97 billion to the Employment and Training Administration, a \$90 million decrease from FY16;</u> \$1.7 billion to Job Corps, a \$15 million increase from FY16; \$279 million to the Veterans Employment and Training Services, which includes an \$11.9 million increase to \$95 million for apprenticeships. Title II at Department of Education with CTE and Adult Ed were also level funded compared to FY16. The deal includes an expansion of Pell grant eligibility to include low-income students attending classes all year.

More budget battles lie ahead as the White House and Congress negotiate a spending plan for Fiscal Year 2018, which will start on October 1. President Trump is expected to unveil his full budget blueprint the week of May 22 – one week later than previously planned. The blueprint is expected to enumerate the domestic cuts and a \$54 billion military boost the White House proposed in March and will serve as a benchmark as lawmakers begin to craft spending bills for funding the government.

Strengthening Career and Technical Education for the 21st Century Act On May 4th, members of the House Committee on Education and the Workforce introduced the Strengthening Career and Technical Education for the 21st Century Act, bi-partisan legislation to strengthen and improve career and technical education (CTE). The legislation was introduced by Representatives Glenn Thompson (PA) and Raja Krishnamoorthi (IL), and reauthorizes the Carl D. Perkins Career and Technical Education Act and will help more students gain the knowledge and skills they need to compete for in-demand jobs. The legislation is similar to the legislation the House passed in September 2016. The committee is expected to consider it in the coming weeks, reflecting an urgent priority to improve career and technical education for today's and future generations.

Department of Labor Secretary On April 27, the Senate approved Alexander Acosta as U.S. Department of Labor Secretary on a 60-38 vote, completing the formation of President Trump's cabinet. Acosta's positions on key labor issues remain a mystery. When asked at his confirmation hearing about the Obama administration's overtime rule, Acosta questioned the labor secretary's authority to raise the salary threshold under which virtually all workers qualify for overtime pay. But he also acknowledged that the threshold hadn't been updated in more than a decade. The rule was blocked in November by a district judge, and the Obama administration appealed. As Secretary, Acosta will need to decide whether to continue that appeal. It's unlikely he will do so.



President's Briefing Item – A Messaging to Outreach Populations

Staff will continue to work with TrizCom, and update the Board regarding outreach and strategic concepts to motivate workforce participation. It's obvious that we have most of the pertinent information within our database, and that we should lead the process on outreach. Rather than a specific proposal to outreach job seekers, staff proposes a more comprehensive report that will guide many of our choices in the coming year. Please see Item B

President's Briefing Item – B Poverty/Workforce Analysis

In a community of such abundance, and an unemployment rate of 4.4%, why do adults remain unemployed and subsisting on meager benefits? It's a difficult question, and for the long-term unemployed living in poverty, perhaps we don't understand what would motivate workforce participation. The big question continues to surface with our team and community partners. Why don't people work? We know of two major barriers – transportation and childcare! We believe other variables include a lack of basic education and ability to learn new skills, drug testing and criminal background. Are there other dynamics?

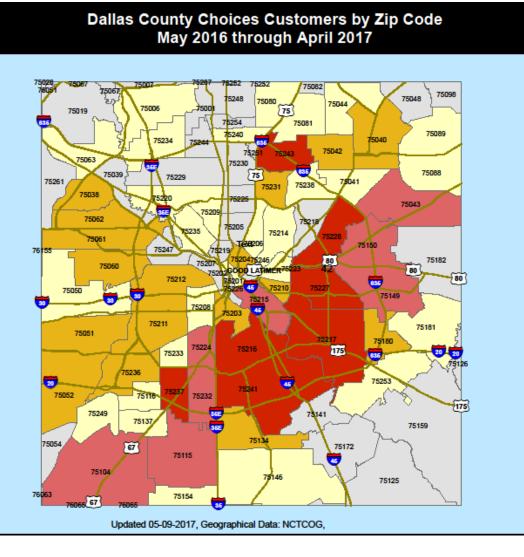
As part of our outreach efforts; and a regional strategy to increase employability and earnings within poverty communities, staff proposes procuring and paying for targeted community analysis, and interviews among the unemployed. From the inserted maps and charts, it's obvious that pockets of poverty have not abated in the better economy, and that benefits are not adequate to sustain families. What could we do to accommodate and involve a greater number of people in meaningful work resulting in a living wage?

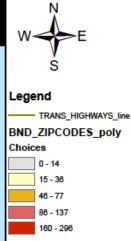
Within the State's system, we found the mapped data. We will research additional databases to add families that are not in currently participating in the workforce system or state benefits, but this data is significant for our project.

WFSDallas proposes to contract for a review and analysis of available data on poverty communities and people who choose unemployment or underemployment and remain on public assistance in Dallas County. Please find the two maps and charts explaining the landscape in Dallas County representing SNAP (food stamps) and TANF (welfare) customers by zip code. We propose procuring a credible group to analyze the data, perform significant in-person interviews, validate community support systems and challenges, and provide a draft report to WFSDallas no later than September 8th. The draft will be reviewed by staff and the Board of Directors for final publication with recommendations for the September board meeting. Due to the quick turnaround and depth of field work, we anticipate a cost of not to exceed \$40,000, but based upon competition and quality. This is an investment, useful to us in outreach, and beneficial to other Dallas projects.

RECOMMENDATION: Board authorization to contract with a credible group for the best price for quality based upon procurement; to deliver a draft report to the Board in September.

Temporary Assistance for Needy Families





Maximum monthly TANF amount

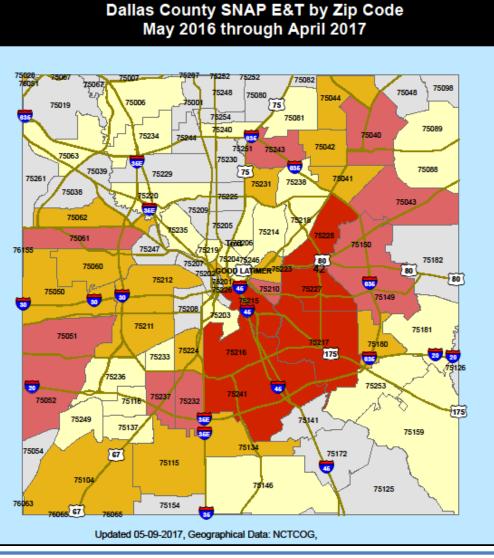
| | Maximum monthly amount | | | | | | | | |
|-------------|------------------------|---|---|--|--|--|--|--|--|
| Family size | Child-only cases | Home with 1 parent or 1 caretaker | Home with 2 parents of 2 caretakers | | | | | | |
| 1 | \$98 | \$120 | | | | | | | |
| 2 | \$141 | \$248 | \$189 | | | | | | |
| 3 | \$197 | \$286 | \$313 | | | | | | |
| 4 | \$235 | \$344 | \$352 | | | | | | |
| 5 | \$302 | \$382 | \$408 | | | | | | |

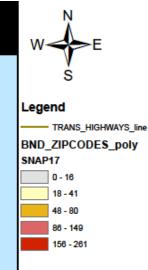
For each additional person, add \$66.

| Maximum monthly income limits | | | | |
|-------------------------------|---------------------|---|---|--|
| Family size | Child-only cases | Home with 1 parent or 1 caretaker | Home with 2 parents or 2 caretakers | |
| 1 | \$64 | \$78 | | |
| 2 | \$92 | \$163 | \$125 | |
| 3 | \$130 | \$188 | \$206 | |
| 4 | \$154 | \$226 | \$231 | |
| 5 | \$198 | \$251 | \$268 | |

For each additional person, add \$43.

Supplemental Nutrition Assistance Program Employment and Training (SNAP E&T)





| Maximum monthly S | NAP | amount |
|-------------------|-----|--------|
|-------------------|-----|--------|

| Maximum Monthly SNAP Amount | | |
|-------------------------------------|------------------------|--|
| Family size | Monthly SNAP amount | |
| 1 | \$194 | |
| 2 | \$357 | |
| 3 | \$511 | |
| 4 | \$649 | |
| 5 | \$771 | |
| For each additional person, add: | \$146 | |

Maximum monthly income limits

The following chart gives a general idea of

the amount of money (income) most people

or families can get and still be in this program.

| Maximum monthly income limits | | |
|-------------------------------------|-------------------------------------|--|
| Family size | Monthly amount of income allowed | |
| 1 | \$1,634 | |
| 2 | \$2,203 | |
| 3 | \$2,772 | |
| 4 | \$3,342 | |
| 5 | \$3,911 | |
| For each additional person, add: | \$572 | |

Other facts

Most people age 16 to 59 must follow work rules to get SNAP benefits. Work rules mean a person must look for a job or be in an approved work program. If the person has a job, they can't quit without a good reason.

https://yourtexasbenefits.hhsc.texas.gov/

President's Briefing Item – C Authorization of Contracts, Partnerships, and Agreements

I. Amendment to Existing Contracts

It is necessary to add available funds to existing contracts to offer additional services to our workforce system customers. The existing contract amendments include:

- ChildCareGroup (Child Care Assistance Services Contract) Add \$19,747 recoupment funds for direct care services; and
- Dallas County Community College District (AEL Contract) Add \$37,629 Career Navigator funds for staffing; and
- ResCare Workforce Services (Workforce System Contract) Add \$500,000 TANF funds, \$182,139 WOO funds; and reallocation of WIOA funds specific to the retail sector training to allow for operation costs to cover a staff position.

RECOMMENDATION: Board authorization to amend the existing contracts as presented above.

II. Workforce Innovation and Opportunity Act (WIOA)

The new program year for WIOA begins July 1, 2017. It is anticipated that there will be implementation strategies and decisions to be made prior to the August Board of Directors' meeting. Staff requests Board authorization for the President to take action through August for authorization of contracts, policies and re-contracting issues for WIOA and other funding streams, as appropriate. These items will be discussed and brought back to the Board for approval and ratification.

RECOMMENDATION: Board approval to authorize the President to take action for contracts and policy issues for WIOA and other workforce funding streams as appropriate. These items will be brought back to the Board in August for ratification.

III. Procurement of Management and Operation – Dallas Workforce System

WFSDallas released procurement on April 4, 2017 with a deadline of May 4, 2017. We received two proposals - ResCare Workforce Services and Grant Associates. Proposals were competitively scored based upon organization capability and capacity, demonstrated performance/effectiveness, customer service delivery design, transition/implementation, financial management and organizational stability, and price/cost analysis/value.

Based on the evaluations, ResCare Workforce Services was the highest scoring proposal to provide workforce system operations for Dallas County. ResCare Workforce Services with a final score of 77.8 and Grant Associates with a final score of 65.6. Only ResCare Workforce Services met the Board's qualifying threshold of 70 or above.

Although ResCare services received the highest score and will provide continuity of services, reviewers expressed several concerns: indirect rate is proposed at a higher percentage; profit is proposed at an increased percentage and was requested to pay quarterly which is not available; proposed costs for direct customer services is only a fraction of the expectation in Dallas; higher security cost must be validated; and proposed staffing model requires greater efficiency and lower pricing.

RECOMMENDATION: Board authorization to negotiate a contract with ResCare Workforce Services to provide workforce system operations for the period of October 1, 2017 through September 30, 2018 with an option of three additional years. Negotiation items include: program design, staffing, budget, profit, indirect cost and return on investment.

IV. Procurement of Agency Insurance Coverages, Health Insurance and Office Lease/Office Lease Renewal or Relocation Broker Services Request for Information (RFI)

Staff released procurement on April 4, 2017 with proposals due April 27, 2017. We received the following proposals:

- Only one proposal from MHBT, A Marsh & McLennan Agency, Dallas for Agency Insurance Coverages,
 - Only one proposal from Captiva Benefit Solutions, LLC, Southlake for Health Insurance, and
 - Two proposals for Office Lease/Office Lease Renewal or Relocation : CBRE Group, Inc. and JLL, Dallas

The proposals were evaluated based on the criteria: scope of services, demonstrated competence, and qualifications and experience. All proposals submitted met the Board's scoring threshold of 70 or above. Both CBRE and JLL presented exemplary services, and the scoring was very close. We have successfully worked with both companies over the years.

It is important to note that current procurement cycles allow for initial one-year contract and renewal of services on an annual basis not to exceed five (5) years. Due to a rapidly changing economy and landscape, a more frequent procurement cycle will be used for many other contracts. Service agreements may be modified to re-procure after four years.

RECOMMENDATION: Board authorization to approve the following companies for Broker Services for contracts:

- MHBT, A Marsh & McLennan Agency, for <u>Agency Insurance Coverages</u>
- Captiva Benefit Solutions, LLC for Health Insurance
- CBRE Group, Inc. for Office Lease/Office Lease Renewal or Relocation

V. Technology Services - Business Class Broadband Fiber (Primary Rate Interface) and Data Internet Services Request for Quotations (RFQ)

Staff released procurement on April 4, 2017 with proposals due April 27, 2017. Staff has reviewed proposals, but we continue to check references and clarify terms. This is a critical service for the centers, and we are attempting to improve capacity. A final recommendation will be provided at the meeting.

President's Briefing Item – D Leases

I. Vocational Rehabilitation Space Planning

WFSDallas met with the Texas Workforce Commission on May 4, 2017 to conduct space planning for the Texas Workforce Commission Vocational Rehabilitation staff and existing offices. Please see the map of facilities in discussion. We have the obligation to incorporate staff into workforce centers, and add workforce staff to VR centers – using the best of what is available. We will start with two or three offices (retrofitting cubes to provide walled offices for counselor privacy). We will discuss some of the options, but only one or two can be executed immediately. TWC will pay for many of the accommodation costs and will provide funds to us for their staff on a shared cost plan.

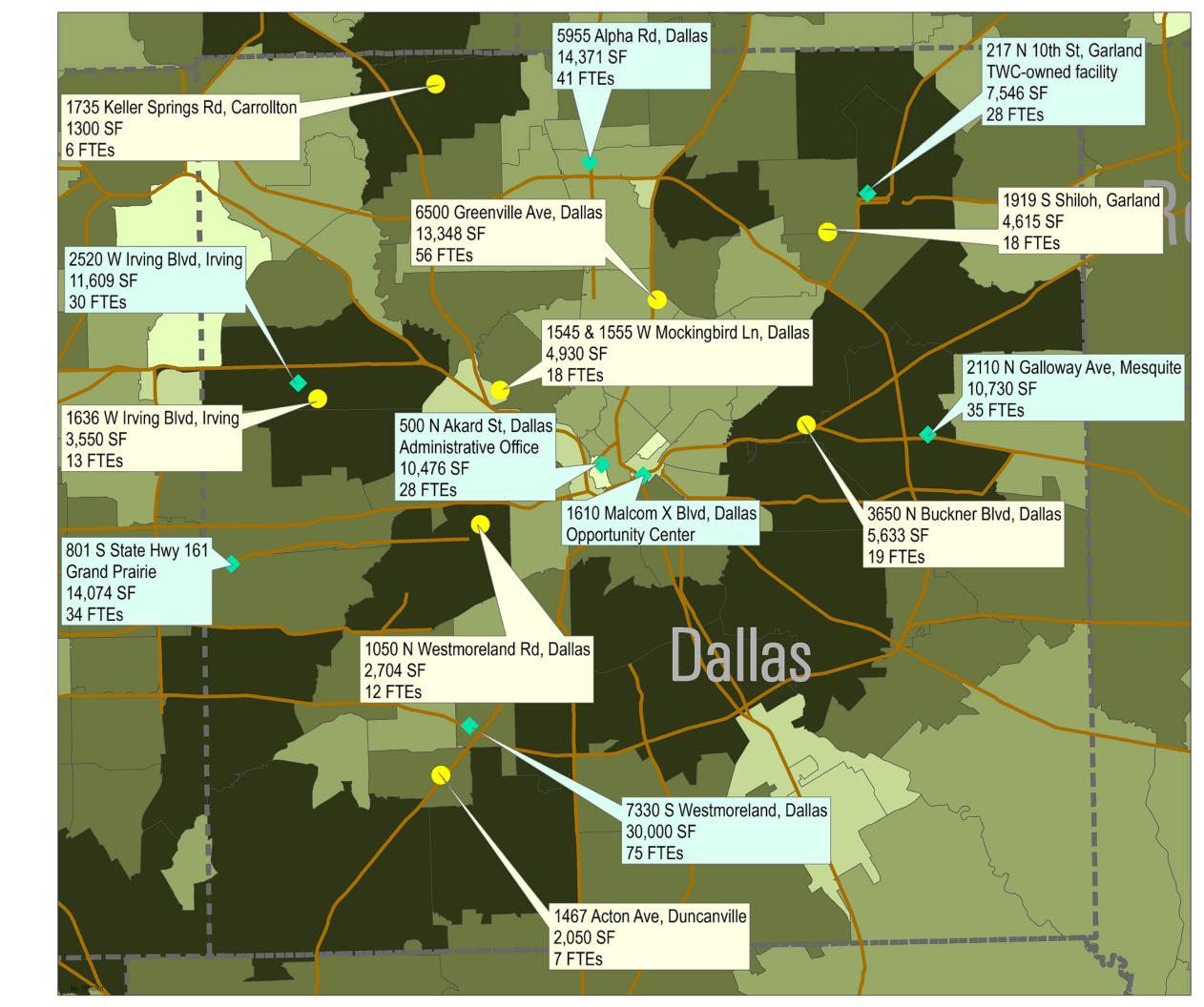
II. DISD Leases Ending

In the past week, we received notice from DISD facilities that the two Dallas ISD locations (*Titche Anex and Arcadia Park*) that we lease for AEL/ESL classes has become a monetary drain. The buildings are older and we are paying a partial rent but having to maintain large buildings. We discussed increases, but the costs are far in excess of the budget. Our use of the schools will end when this lease expires on September 30, 2017. Staff will provide information to CBRE and make our needs known publicly for replacement of this very critical housing. We will return with options for approval and signature at our August meeting. We hope to avoid disruption of services, but the turnaround is very limited.

III. Pleasant Grove Library

After extensive delays, construction started on our latest lease to open a workforce center in Pleasant Grove by September 1, 2017. Here's hoping everything stays on track.

RECOMMENDATION: Board authorization for the President to sign emergency leases if required. It is anticipated that new leases will be returned to the Board for action in August, or in extreme circumstances, ratification.



TEXAS WORKFORCE COMMISSION

VR Customers* Served by ZIP Code

Dallas County

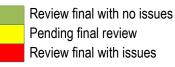
As of March 28, 2017

WFS Office
 VR Office
 Major Road
 County Border
 County Border
 Customer Counts by ZIP
 1 - 5
 6 - 10
 11 - 50
 51 - 100

101 - 200

* Active customers with phase codes of 02, 10, 14, 22, and 32.





| November 2016 ResCare WIOA Adult/WIA Adult DC 07.16 | Program Review of Adult -WIA/WIOA. Recommendations were made relating to the following areas: Additional documentation, ITAs, Support Services, Case Management, Performance, Employment, TWIST, and Data Entry. Status: Pending contractor response. |
|--|---|
| September 2016 ResCare WIOA DW DC 08.16 | Program Review of DW- WIA/WIOA. Recommendations were made relating to the following areas: Additional documentation, ITAs, Case Management, Performance, Employment, TWIST, and Data Entry. Status: Pending contractor response. |
| January 2017 ResCare WIOA Youth | Program Review of Youth- WIA/WIOA. Recommendations were made relating to the following areas: Eligibility, Youth Eligibility, Youth Program Design, Youth Components/Elements, Case Management, Support Services, Employment, TWIST, and Data Entry. Status: Pending contractor response. |
| February 2017 Gulf Coast Trades WIOA Youth | Program Review of Youth- WIA/WIOA. Recommendations were made relating to the following areas: Eligibility, Youth Eligibility, Youth Program Design, Youth Components/Elements, Case Management, Support Services, Employment, TWIST, and Data Entry. Status: Pending contractor response. |
| February 2017 Richland College WIOA Youth | Program Review of Youth- WIA/WIOA. Recommendations were made relating to the following areas: Eligibility, Youth Eligibility, Youth Program Design, Youth Components/Elements, Case Management, Support Services, Employment, TWIST, and Data Entry. Status: Pending contractor response. |
| January 2017 ChildCareGroup Childcare | Fiscal Review of Child Care Services. Recommendations were made relating to the following areas: Expenditure disbursements and procurements. Status: Pending Contractor response and/or re-payment of \$47,047. Designation of high risk* based on several years of procurement monitoring findings. |

As stated in the contract, "the Board, in its sole discretion, may deem the Contractor a "high risk" if there is serious question or issue regarding the Contractor's administrative, financial or technical capability in meeting the terms and conditions of this Contract. This may occur if the Contractor: (1) has a history of unsatisfactory performance, or (2) is not financially stable, or (3) has a management system which does not meet management standards as determined by the Board, or (4) has not conformed to terms and conditions of previous awards, or (5) is otherwise not responsible as determined by the Board. In such event, the Board may establish and impose upon Contractor any special conditions and/or restrictions, it deems in its sole discretion, appropriate and necessary for the duration of the Contract period or until such time as the "high risk" status is removed by the Board." Contract definition for high-risk.

RECOMMENDATION: Board authorization to designate ChildCareGroup as high risk, including more frequent monitoring and procurement oversight.

FYI

New Entrepreneurial Program In Irving Prepares Adult Literacy Students For Greater Opportunities



On April 28, 2017 at the Irving Public Library (South Branch) <u>30 students graduated</u> from a 13-week course that helped immigrant students improve their English, learn about business, and find out how to get started in the heat printing decorated apparel industry. Armed with this new knowledge, graduates now have a better chance of starting their own business or gaining further experience working for another company.

The Entrepreneurial Program was a collaborative effort between the Irving Independent School District Adult Education and Literacy (IISD AEL), the Irving Hispanic Chamber of Commerce (IHCC) and Stahls', a Sterling Heights, Michigan-based company specializing in the development, manufacturing, and distribution of heat printing technologies.

This Integrated Education and Training Program (IET) was made possible by supporting partners which included the Dallas County Community College District (DCCCD) and Workforce Solutions Greater Dallas, the AEL (Adult Education and Literacy) grant recipient and fiscal agent for Dallas County.

According to Iris Dembeck, diversity marketing manager, Stahls', "The program was designed to create excitement and increase the participants' chances for success in the business world. It allowed students to learn at their own pace and invest in their own future."

The curriculum, which was developed by all three of the collaborating organizations, included essential business skills such as etiquette, how to start a business, and where to find funding. In addition, Stahls' trained teachers on how to use a heat press and apply transfers to garments. Before completing the course, students toured the Stahls' warehouse in Irving to see the equipment, products, and tools they need to start their own decorated apparel business.

Feedback was positive with students commenting on the value of the program and how it helped them.

"English is a new language for me, and this class has helped me tremendously in my career," says student Juana Guadalupe Lugo, Irving. "It has given me tools to have conversations and create relationships in my job."

By all standards, the program was considered a great success. Says Dembeck, "All three partners in this collaboration strongly believe that we can accomplish greater things for our communities by combining efforts and working together. We look forward to continuing this partnership to give future students an opportunity to take charge of their future."

Restoring Hope How Monique is Building a New Future

When Monique moved to Dallas, she hoped to leave behind the anxieties of living in the troubled Heart of Chicago neighborhood. She longed to put her high school diploma to work and make a better life for herself and her son. But, she discovered the school she attended was not accredited. Without a high school diploma or livable income, she was soon homeless and swirling into a depression.

One day, she turned to Wilkinson Center's Food Pantry for assistance. She told our team about her struggles, and they connected her not only with food, but also with our GED program, a licensed counselor and other services to remove barriers in her way.

Equipped with these tools, Monique has been faithfully building a new life, earning her diploma in just five months and working steadily with a financial

coach. She applied for and was awarded a scholarship to attend community college, and she is now pursuing her dream of being a surgical technician.

On May 9, Wilkinson Center recognized Monique for her grit and determination at the annual Can Do! Luncheon.