LEASES

A lease at 5757 Alpha is proceeding with CBRE with good results. We entered space planning on Tuesday to ensure there are no last-minute surprises. The search to replace the state-owned building in Garland has moved to site visits as of this week with JLL. There are few options, but we think that at least one is a promising alternative. We will keep you apprised as things develop during the summer.

ACTION ITEMS

PROCUREMENT

Internet Service Provider

WFSDallas released a published procurement for internet services (data and voice) with a deadline of Thursday, June 9, 2022. Four proposals were received by the deadline adhering to the specifics of the procurement: AT&T Corp., Charter Communications Operating as Spectrum LLC, Lumen, and TPx Communications Co. The four proposals were read and scored independently by a team of reviewers. Four additional proposals were received via Kleycom Consulting by the deadline (Airespring, Hypercore Networks, Momentum Telecom and SpetroTel) but these proposals did not adhere to the specifications of the procurement and were not scored.

Based on the review, staff recommends contracting with the best bid resulting in our existing provider, TPx Communications Co. Both TPx Communications and Lumen were interviewed to clarify their submissions. Both had errors but willing to negotiate. TPx will be asked to drop extraordinary installation costs to earn the contract. In the event, TPx Communications Co. cannot reduce costs, WFSDallas will work with the next scoring bidder, Lumen.

RECOMMENDATION: Board authorization to negotiate contract with TPx Communications Co. for internet services -data and voice (bid amount of \$548,442.50) for 36 months. In the event TPx Communications cannot reach an agreement, WFSDallas will work with the next scoring bidder, Lumen.

Computer Hardware

WFSDallas released a published procurement for computer hardware with a deadline of Tuesday, June 14, 2022. Three proposals were received: GTS Technology Solutions Inc., CDW Government LLC and Xerox Business Solutions Southwest. The three quotes were read and scored independently by a team of reviewers, with the following recommendations highlighted below:

Proposed Bidder Name	Dell Precision 3460 Small Factor Computer (80)	Dell OptiPlex 7090 Micro (50)	Dell Micro All-in-One Stand (50)	Dell Pro Wireless Keyboar d and Mouse (50)	Dell 24 Monitor (50)
GTS	\$149,955.20	\$56,633.50	\$3,360.50	\$1,866.00	\$8,849.00
CDW-G	\$101,084.80	\$57,472.00	\$2,860.00	\$2,129.50	\$8,910.00
Xerox Business					
Solutions SW		\$45,206.50	\$3,920.50	\$2,227.50	\$10,028.00

RECOMMENDATION: Board authorization to approve purchases for best price as indicated in the pink boxes above. The three competing providers will be retained as vendors for the next 24 months and bids will be solicited as purchases become necessary.